

Oregon Motorcycle Road Racing Association Board Meeting Minutes

Date: September 20th, 2023 Location: Zoom, 7:00 – 9:00 p.m. Board Members: Taneka Burwell-Means, Brandon Floyd, Bill Youngblood, Mark Wilson, Jason Iverson, Jeff Ceccacci, Alex Taylor

Zoom Meeting Information:

Meeting ID: 969 0512 0620

URL: <u>https://zoom.us/j/96905120620</u> Phone: 253-215-8782

BUSINESS ITEMS:

- a) Guest Business
 - i) Rob Tatom, Kevin O'Brien, Phillip Hranicka
- b) Approve Past BOD Minutes
 - June and July minutes approved
 - August needs financials attached for approval
- c) Financial report Taneka
- d) New Business

i)

ii)

- i) Banquet Readiness
 - 1) Location at the Bossanova Jeff C to follow up on venue availability
 - 2) Targeting November 11th
 - 3) Trophies can be done within the Nov timeframe
- ii) Season End Points
 - 1) Final points need to be compiled for official results. Announcements will go out after final results are posted.
- iii) Season End Awards
 - 1) Glass cups and plates to be created for end of year awards
- iv) Rules Committee
 - 1) Need to set deadline for final submission
 - 2) Goal to maintain parity with WMRRA
- v) Elections Results:
 - Our 2024 OMRRA Election Results are as follows:
 - 1) President: Mark Wilson
 - 2) Vice President: Alex Taylor
 - 3) Treasurer: Taneka Burwell-Means
 - 4) Secretary: Jason Iverson
 - 5) Membership Representative: Josh Clarizio
 - 6) Member at Large: Jeff Ceccacci, Philip Hranicka
- vi) 2024 Planning
 - New member recruitment idea OMRRA to provide a 10x10 canopy to an OMRRA rep at track days to talk to potential track day riders interested in racing. Reach out to Flex Racing for canopy support/sponsorship
 - 2) Identify Supercorn weekend support earlier for the cornhole games or other activities.
 - 3) Review race day schedule for time improvements
 - 4) Review pricing structure Gate fee, camping fee, race fees
 - 5) 24' merchandise and shirt/hat/sweatshirt design
- vii) Assign Next Meeting Chairs:
 - 1) Create agenda, run meeting
- viii) Board Transition New board slate approved!

e) Committee/Team Reports

- i) IRF 🗉 Injured Rider Fund SOP4
 - 1) Joe Pittman ambulance ride, injuries unknown
- ii) Sponsorship Jeff
- iii) Communication
 - 1) Need to send out Election results communication now and final results and banquet info to come
- iv) Referee Jason Iverson

- 1) Vanessa Walters BOD agreed to refund the race fees to Vanassa for the races she was not allowed to enter after the incident.
- ASIT Taneka V)
- vi) Office - Brandon
 - 1) Transfer office duties to Jason Iverson
- vii)
- Novice Program Jason Hill Key Volunteer Positions for 2023 Mark viii)
- ix) Airfence – Mark
- Bike Tech Brandon X)
 - Increase belly pan/helmet sticker count for 24'
 Mike Macias to take over for 24'

Meeting adjourned @ 8:58pm

Income YTD Comparison

January - August, 2023

	TOTAL	TOTAL	
	JAN - AUG, 2023	JAN - AUG, 2022 (PY	
Revenue			
4030 Fines	250.00		
4040 Gate Fee Income	8,410.00	3,502.00	
4050 Injured Riders Fund			
4051 Donation Income	678.00	708.00	
4053 KJMPBR	120.00	340.00	
Total 4050 Injured Riders Fund	798.00	1,048.00	
4060 License Fee Income	25,070.00	21,760.00	
4070 Membership Income	80.00	200.00	
4080 Miscellaneous Income		-998.52	
4090 Novice School Income	2,178.00	1,386.00	
4100 Promotional			
4101 Merchandise Sales	2,840.00	2,750.00	
Total 4100 Promotional	2,840.00	2,750.00	
4130 Safety			
4131 Air Fence Donations	469.00	2,000.00	
4132 PDX Motorcycle Film Festival	12,752.00	75.7	
4133 Safety Fee	5,420.00	5,440.00	
Total 4130 Safety	18,641.00	7,515.71	
4150 Season pass income	100.00	1,580.00	
4170 Sponsorship			
4171 Race Day	1,500.00	1,000.00	
4172 Title/Championship	5,250.00	5,250.00	
4173 Trophy/Class	10,250.00	10,250.00	
4174 Donation - race support	481.00	543.00	
Total 4170 Sponsorship	17,481.00	17,043.00	
4200 Track Operations			
4230 Entry Fee Income	113,264.82	96,600.00	
4240 Post Registration fees	480.00	120.00	
4250 Race Fee Refunds		150.00	
4270 Track Day	59,535.50	38,686.23	
Total 4200 Track Operations	173,280.32	135,556.23	
4300 Transponder Rental Income	1,150.00	650.00	
4320 Credits & Discounts	-4,408.82		
Total Revenue	\$245,869.50	\$191,992.42	
GROSS PROFIT	\$245,869.50	\$191,992.42	
Expenditures	*	····	
6000 Race Day Expenses			

6040 ASIT

146.59

Income YTD Comparison

January - August, 2023

	TOTAL	
	JAN - AUG, 2023	JAN - AUG, 2022 (PY
6050 Electronic Registration	2,998.98	235.0
6060 Equipment & Supplies	240.00	
6061 Crash Retrieval	1,505.21	1,471.0
6062 Equipment{77}	60.00	814.4
6063 Supplies; Grease Sweep, Paint	83.97	566.4
Total 6060 Equipment & Supplies	1,889.18	2,851.9
6070 Insurance-		
6072 General Liability, D&O	6,079.00	6,124.0
Total 6070 Insurance-	6,079.00	6,124.0
6080 IRF Funds Distribution	2,800.00	2,250.0
6090 Merchant Services	1,215.39	4,624.8
6091 PayPal Fees	21.99	13.0
6092 QuickBooks Payments Fees	443.25	256.2
6093 MSR Fees	4,167.77	3,371.7
Total 6090 Merchant Services	5,848.40	8,265.8
6110 Purse-Lap Record or Daily	1,250.00	950.0
6130 Tech Stickers	773.75	780.0
6140 Track Day Expense	46,899.09	43,717.3
6150 Track rental-total PIR invoice	88,495.94	77,290.8
6160 Trophies	2,150.06	2,023.7
6170 Turn Workers		
6171 Drinks/Snacks	2,110.80	2,128.6
6173 Other-includes BBQ & Ice	1,607.47	1,358.7
6174 Concessions		
6175 Beverages-turn workers	1,605.00	3,482.0
6176 Food-turn workers	608.00	1,150.0
Total 6174 Concessions	2,213.00	4,632.0
6177 volunteer shirts	1,343.38	1,437.3
6178 Volunteer Reimbursements	995.46	1,106.9
Total 6170 Turn Workers	8,270.11	10,663.7
6190 Wrist bands	102.86	27.2
Total 6000 Race Day Expenses	167,557.37	155,326.4
6500 Operating Expenses		,
6510 Phone/Wireless	539.96	604.6
6550 Banquet	1,341.96	504.0
6551 Banquet Catering	1,922.30	
6552 Banquet Trophies	1,275.75	923.9
Total 6550 Banquet	4,540.01	923.9

Income YTD Comparison

January - August, 2023

	ΤΟΤΑ	TOTAL	
	JAN - AUG, 2023	JAN - AUG, 2022 (PY)	
6560 Communications			
6561 Merchandise	3,362.47	1,375.80	
6563 Promotions/Marketing/PR		101.50	
6564 Public Relations Event	2,718.60	2,120.00	
Total 6560 Communications	6,081.07	3,597.30	
6570 Hardware/Software	654.99	679.00	
6580 Web Hosting & Google	916.68	743.28	
6600 Novice Program			
6603 Novice School		18.18	
Total 6600 Novice Program		18.18	
6720 Office Supplies	1,496.21	1,053.35	
6800 Postage & Delivery	268.20	64.70	
6801 Electronic Comm-Monkey/Chimp/Text	368.00	307.95	
Total 6800 Postage & Delivery	636.20	372.65	
6810 P.O. box rental	438.00	212.00	
6900 Safety Related	5,366.86		
6904 Fire Extinguisher or servicing	851.00		
6907 Safety-Other	3,667.85		
Total 6900 Safety Related	9,885.71		
6998 IRS	41.00	401.00	
6999 State of Oregon{86}	50.00	50.00	
Total 6500 Operating Expenses	25,279.83	8,655.39	
Fotal Expenditures	\$192,837.20	\$163,981.83	
NET OPERATING REVENUE	\$53,032.30	\$28,010.59	
Other Revenue			
4310 Interest Income	11.23	5.07	
otal Other Revenue	\$11.23	\$5.07	
IET OTHER REVENUE	\$11.23	\$5.07	
NET REVENUE	\$53,043.53	\$28,015.66	

Income Statement

August 2023

	TOTAL
Revenue	
Total Revenue	
GROSS PROFIT	\$0.00
Expenditures	
6000 Race Day Expenses	
6050 Electronic Registration	30.00
6070 Insurance-	
6072 General Liability, D&O	6,954.00
Total 6070 Insurance-	6,954.00
6090 Merchant Services	44.00
Total 6000 Race Day Expenses	7,028.00
6500 Operating Expenses	
6510 Phone/Wireless	67.39
6580 Web Hosting & Google	63.99
6800 Postage & Delivery	
6801 Electronic Comm-Monkey/Chimp/Text	46.00
Total 6800 Postage & Delivery	46.00
Total 6500 Operating Expenses	177.38
Total Expenditures	\$7,205.38
NET OPERATING REVENUE	\$ -7,205.38
Other Revenue	
4310 Interest Income	2.60
Total Other Revenue	\$2.60
NET OTHER REVENUE	\$2.60
NET REVENUE	\$ -7,202.78

Balance Sheet

As of August 31, 2023

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
1000 General Checking #5981	74,941.15
1010 Checking #5957 1020 Account #8827 1021 Injured Rider's Fund 1022 Safety Equipment Fund	249.40
	10,752.00
	12,930.16
	18,235.58
Total 1020 Account #8827	41,917.74
1030 Money Mkt-Savings #6789	30,673.56
Total Bank Accounts	\$147,781.85
Accounts Receivable	
1100 Accounts Receivable	22,152.38
Total Accounts Receivable	\$22,152.38
Other Current Assets	
1300 Prepaid Future Expense	0.03
Total Other Current Assets	\$0.03
Total Current Assets	\$169,934.26
Fixed Assets	
1400 Equipment	
1410 Air Fence	143,900.00
1420 Accumulated Amortization of Other Assets	-143,900.00
Total 1400 Equipment	0.00
Total Fixed Assets	\$0.00
TOTAL ASSETS	\$169,934.26
LIABILITIES AND EQUITY	
Liabilities	
Total Liabilities	
Equity	
3000 Opening Balance Equity {5}	53,827.85
3010 Retained Earnings	63,062.88
Net Revenue	53,043.53
Total Equity	\$169,934.26
TOTAL LIABILITIES AND EQUITY	\$169,934.26