

### **Oregon Motorcycle Road Racing Association Board Meeting Minutes**

Date: September 14th, 2022 Location: Zoom, 7:00 – 9:00 p.m.

Board Members: Taneka Burwell-Means, Brandon Floyd, Bill Youngblood, Mark Wilson, Jason Hill, Jeff

Ceccacci, Alex Taylor **BUSINESS ITEMS:** 

### **Zoom Meeting Information:**

Meeting ID: 969 0512 0620

URL: https://zoom.us/j/96905120620

Phone: 253-215-8782

Email info@omrra.com for an email invitation to be able to view content

#### a) Guest Business

i) Guests - Greg Kearns, Jason Iverson, Keith DiBrino, Rob Tatom, Kevin O'brien

#### b) Approve Past BOD Minutes

 July and August minutes are waiting for final updated financial statements for those months to finalize and approve minutes.

### c) Financial report - Taneka

- i) Still waiting on June OPRT payment to update financials to reflect correctly.
- ii) Jeff working with See See and KFG on sponsorship payment.
- iii) Need to cut a check and pay Shawn McKNight for the 50th Anniversary BBQ.

#### d) New Business

- i) Race Round Prep PIR Sept 23-25
  - 1) Any gaps and needs?
    - (a) Start/Finish support needed
    - (b) Bike Tech
  - 2) Any additional planning details
- ii) 2023 Race Schedule Dates and alignment with WMRRA
  - 1) Preferred dates and alternates have been submitted to PIR Response from PIR is that some dates may need to be adjusted for national events. Prefered dates for June and August may need to be adjusted to alternates due to stock car and indy car events. They will not have any final dates back to us until November. Ridge dates for WMRRA may cause conflict in Aug/September.
- iii) 2023 Rules Committee
  - Committee needs Need to have discussions with WMRRA for alignment of both clubs
  - 2) Tlming for submission and review New rulebook to be published by Jan with voting in Nov. Final rules proposals are accepted to the end of the last race round with review and submission complete by mid November.
  - Communication to the membership Need to send out with a deadline for submission
- iv) 2023 BOD Election Results Official transition will be at the Oct BOD meeting.
- v) 2023 Track Day provider
  - 1) RFP document being prepared for distribution
  - 2) Track Day provider distribution list
    - (a) OPRT, 2 Fast, Motovixens, Track Time, MotoCorsa, Few Dollars More, Team BOC, Pacific Track Time, Carters, Fun Track Dayz
  - 3) Distribute the RFP out at the beginning of Oct. Distribute 10/3 with a response deadline of 11/15 prior to the Nov board meeting.
  - 4) Track day cost \$225 \$250 range? Keep the cost low as this is our feeder for more racers. OMRRA member discount vs non-member. Need to make sure we are not taking any loss. Need to review all the numbers for each round.
- vi) 2022 Banquet Planning (Jeff)
  - 1) Looking at location options

- (a) Norse Hall Is available cost is reasonable and food catering would be needed. Dates are filling up and openings are Jan 14th, 28, Feb 11 & 28th
- (b) Bossanova Waiting to hear back from them
- vii) 2023 Planning
  - 1) ASIT Volunteer shirt inventory (Jeff)
  - 2) Flag inventory (Jason H.)
- viii) Assign Next Meeting Chair ???

#### e) Committee/Team Reports

- i) IRF
  - 1) Jeff Toevs Broken collar bone at the Ridge joint round. \$250 IRF distribution approved by the BOD
  - 2) Need contact information to send Shawn Roberti's IRF payment
- ii) Sponsorship Jeff
- iii) Communication
  - 1) Registration communication needs to be sent out
- iv) Referee Jason Iverson
- v) ASIT Taneka Still need the door and deck re-attached. Graham is moving and will not be a part of ASIT for the last round: (Thanks for all his help and he will be missed!
- vi) Office Brandon
- vii) Novice Program Jason Hill (no updates)
- viii) Key Volunteer Positions for 2023 Mark
  - 1) Race Director
  - 2) Start/Finish
- ix) Airfence Mark
  - 1) Need to make a decision on:
    - (a) Gravel needed for new air fence container location at PIR. Need quote
    - (b) Need to purchase a new container for the new large style air fence bails. (Approx \$6,000)
    - (c) Need to finalize gty of air fence bails to order and place the order.
- x) Bike Tech Brandon

Meeting Adjourned @ 9:36pm

### Income Statement August 2022

|  | TOTAL        |
|--|--------------|
| Revenue                                |              |
| Total Revenue                          |              |
| GROSS PROFIT                           | \$0.00       |
| Expenditures                           |              |
| 6000 Race Day Expenses                 |              |
| 6050 Electronic Registration           | 30.00        |
| 6080 IRF Funds Distribution            | 1,250.00     |
| 6090 Merchant Services                 | 44.00        |
| 6092 QuickBooks Payments Fees          | 17.50        |
| Total 6090 Merchant Services           | 61.50        |
| Total 6000 Race Day Expenses           | 1,341.50     |
| 6500 Operating Expenses                |              |
| 6510 Phone/Wireless                    | 67.77        |
| 6580 Web Hosting & Google              | 48.00        |
| 6590 Miscellaneous Expense             | 189.88       |
| 6800 Postage & Delivery                |              |
| 6801 Electronic Comm-Monkey/Chimp/Text | 39.00        |
| Total 6800 Postage & Delivery          | 39.00        |
| 6998 IRS                               | 360.00       |
| Total 6500 Operating Expenses          | 704.65       |
| Total Expenditures                     | \$2,046.15   |
| NET OPERATING REVENUE                  | \$ -2,046.15 |
| Other Revenue                          |              |
| 4310 Interest Income                   | 0.65         |
| Total Other Revenue                    | \$0.65       |
| NET OTHER REVENUE                      | \$0.65       |
| NET REVENUE                            | \$ -2,045.50 |

### Balance Sheet As of August 31, 2022

|   | TOTAL        |
|---|--------------|
| ASSETS  |              |
| Current Assets                                |              |
| Bank Accounts                                 |              |
| 1000 General Checking #5981                   | 65,806.73    |
| 1010 Checking #5957                           | 264.40       |
| 1020 Account #8827                            | 0.00         |
| 1021 Injured Rider's Fund                     | 15,328.88    |
| 1022 Safety Equipment Fund                    | 42,261.56    |
| Total 1020 Account #8827                      | 57,590.44    |
| 1030 Money Mkt-Savings #6789                  | 30,667.22    |
| 1060 Cash box                                 | 500.00       |
| Total Bank Accounts                           | \$154,828.79 |
| Accounts Receivable                           |              |
| 1100 Accounts Receivable                      | 1,250.00     |
| Total Accounts Receivable                     | \$1,250.00   |
| Other Current Assets                          |              |
| 1300 Prepaid Future Expense                   | 2,766.69     |
| Total Other Current Assets                    | \$2,766.69   |
| Total Current Assets                          | \$158,845.48 |
| Fixed Assets                                  |              |
| 1400 Equipment                                |              |
| 1410 Air Fence                                | -109,450.00  |
| 1420 Accumulated Amortization of Other Assets | 109,450.00   |
| Total 1400 Equipment                          | 0.00         |
| Total Fixed Assets                            | \$0.00       |
| TOTAL ASSETS                                  | \$158,845.48 |
| LIABILITIES AND EQUITY                        |              |
| Liabilities                                   |              |
| Total Liabilities                             |              |
| Equity  |              |
| 3000 Opening Balance Equity {5}               | 53,827.85    |
| 3010 Retained Earnings                        | 77,001.97    |
| Net Revenue                                   | 28,015.66    |
| Total Equity                                  | \$158,845.48 |
| TOTAL LIABILITIES AND EQUITY                  | \$158,845.48 |

### Income YTD Comparison January - August, 2022

|                                   | TOTAL           | TOTAL                |  |
|-----------------------------------|-----------------|----------------------|--|
|                                   | JAN - AUG, 2022 | JAN - AUG, 2021 (PY) |  |
| Revenue                           |                 |                      |  |
| 4040 Gate Fee Income              | 3,502.00        | 6,758.00             |  |
| 4050 Injured Riders Fund          |                 |                      |  |
| 4051 Donation Income              | 708.00          | 1,691.00             |  |
| 4053 KJMPBR                       | 340.00          |                      |  |
| Total 4050 Injured Riders Fund    | 1,048.00        | 1,691.00             |  |
| 4060 License Fee Income           | 21,760.00       | 15,400.00            |  |
| 4070 Membership Income            | 200.00          | 280.00               |  |
| 4080 Miscellaneous Income         | -998.52         |                      |  |
| 4090 Novice School Income         | 1,386.00        | 1,782.00             |  |
| 4100 Promotional                  |                 |                      |  |
| 4101 Merchandise Sales            | 2,750.00        | 1,645.00             |  |
| Total 4100 Promotional            | 2,750.00        | 1,645.00             |  |
| 4130 Safety                       |                 |                      |  |
| 4131 Air Fence Donations          | 2,000.00        |                      |  |
| 4132 PDX Motorcycle Film Festival | 75.71           | 262.44               |  |
| 4133 Safety Fee                   | 5,440.00        | 6,200.00             |  |
| Total 4130 Safety                 | 7,515.71        | 6,462.44             |  |
| 4150 Season pass income           | 1,580.00        | 12,640.00            |  |
| 4170 Sponsorship                  |                 |                      |  |
| 4171 Race Day                     | 1,000.00        | 500.00               |  |
| 4172 Title/Championship           | 5,250.00        | 5,250.00             |  |
| 4173 Trophy/Class                 | 10,250.00       | 10,500.00            |  |
| 4174 Donation - race support      | 543.00          | 1,569.00             |  |
| Total 4170 Sponsorship            | 17,043.00       | 17,819.00            |  |
| 4200 Track Operations             |                 |                      |  |
| 4230 Entry Fee Income             | 96,600.00       | 96,454.00            |  |
| 4240 Post Registration fees       | 120.00          | 1,440.00             |  |
| 4250 Race Fee Refunds             | 150.00          |                      |  |
| 4270 Track Day                    | 38,686.23       | 54,214.00            |  |
| Total 4200 Track Operations       | 135,556.23      | 152,108.00           |  |
| 4300 Transponder Rental Income    | 650.00          | 825.00               |  |
| Total Revenue                     | \$191,992.42    | \$217,410.44         |  |
| GROSS PROFIT                      | \$191,992.42    | \$217,410.44         |  |

### Income YTD Comparison January - August, 2022

|                                     | TOTAL           |                     |
|-------------------------------------|-----------------|---------------------|
|                                     | JAN - AUG, 2022 | JAN - AUG, 2021 (PY |
| Expenditures                        |                 |                     |
| 6000 Race Day Expenses              |                 |                     |
| 6010 Printing-race day programs     |                 | 378.00              |
| 6040 ASIT                           | 146.59          |                     |
| 6050 Electronic Registration        | 235.00          | 268.40              |
| 6060 Equipment & Supplies           |                 | 135.78              |
| 6061 Crash Retrieval                | 1,471.05        | 1,422.17            |
| 6062 Equipment{77}                  | 814.49          | 1,158.70            |
| 6063 Supplies; Grease Sweep, Paint  | 566.44          |                     |
| Total 6060 Equipment & Supplies     | 2,851.98        | 2,716.65            |
| 6070 Insurance-                     |                 |                     |
| 6072 General Liability, D&O         | 6,124.00        | 10,024.00           |
| Total 6070 Insurance-               | 6,124.00        | 10,024.00           |
| 6080 IRF Funds Distribution         | 2,250.00        | 2,200.00            |
| 6090 Merchant Services              | 4,624.87        | 2,906.71            |
| 6091 PayPal Fees                    | 13.02           | 1,641.96            |
| 6092 QuickBooks Payments Fees       | 256.25          | 339.09              |
| 6093 MSR Fees                       | 3,371.72        |                     |
| Total 6090 Merchant Services        | 8,265.86        | 4,887.76            |
| 6110 Purse-Lap Record or Daily      | 950.00          |                     |
| 6130 Tech Stickers                  | 780.00          | 1,019.00            |
| 6140 Track Day Expense              | 43,717.36       | 45,380.97           |
| 6150 Track rental-total PIR invoice | 77,290.87       | 79,962.72           |
| 6160 Trophies                       | 2,023.79        | 1,870.28            |
| 6170 Turn Workers                   |                 |                     |
| 6171 Drinks/Snacks                  | 2,128.68        | 1,218.38            |
| 6172 Incentives                     |                 | 200.00              |
| 6173 Other-includes BBQ & Ice       | 1,358.75        | 887.00              |
| 6174 Concessions                    |                 |                     |
| 6175 Beverages-turn workers         | 3,482.00        | 1,263.00            |
| 6176 Food-turn workers              | 1,150.00        | 841.00              |
| Total 6174 Concessions              | 4,632.00        | 2,104.00            |
| 6177 volunteer shirts               | 1,437.34        | 1,163.18            |
| 6178 Volunteer Reimbursements       | 1,106.96        |                     |
| Total 6170 Turn Workers             | 10,663.73       | 5,572.56            |
| 6190 Wrist bands                    | 27.26           |                     |
| Total 6000 Race Day Expenses        | 155,326.44      | 154,280.34          |

### Income YTD Comparison January - August, 2022

|  | TOTA            | L                    |
|--|-----------------|----------------------|
|  | JAN - AUG, 2022 | JAN - AUG, 2021 (PY) |
| 6500 Operating Expenses                |                 |                      |
| 6510 Phone/Wireless                    | 604.65          | 1,087.79             |
| 6530 Bank Charges                      |                 | 210.46               |
| 6550 Banquet                           |                 |                      |
| 6552 Banquet Trophies                  | 923.98          |                      |
| Total 6550 Banquet                     | 923.98          |                      |
| 6560 Communications                    |                 |                      |
| 6561 Merchandise                       | 1,375.80        | 511.26               |
| 6563 Promotions/Marketing/PR           | 101.50          |                      |
| 6564 Public Relations Event            | 2,120.00        | 1,213.00             |
| Total 6560 Communications              | 3,597.30        | 1,724.26             |
| 6570 Hardware/Software                 | 679.00          | 494.40               |
| 6580 Web Hosting & Google              | 743.28          | 360.38               |
| 6590 Miscellaneous Expense             | 0.00            | 41.00                |
| 6600 Novice Program                    |                 |                      |
| 6603 Novice School                     | 18.18           | 13.98                |
| Total 6600 Novice Program              | 18.18           | 13.98                |
| 6720 Office Supplies                   | 1,053.35        | 705.00               |
| 6800 Postage & Delivery                | 64.70           | 54.75                |
| 6801 Electronic Comm-Monkey/Chimp/Text | 307.95          | 307.66               |
| Total 6800 Postage & Delivery          | 372.65          | 362.41               |
| 6810 P.O. box rental                   | 212.00          | 148.00               |
| 6900 Safety Related                    |                 |                      |
| 6904 Fire Extinguisher or servicing    |                 | 250.00               |
| Total 6900 Safety Related              |                 | 250.00               |
| 6998 IRS                               | 401.00          | 41.00                |
| 6999 State of Oregon{86}               | 50.00           | 100.00               |
| Total 6500 Operating Expenses          | 8,655.39        | 5,538.68             |
| Total Expenditures                     | \$163,981.83    | \$159,819.02         |
| NET OPERATING REVENUE                  | \$28,010.59     | \$57,591.42          |
| Other Revenue                          |                 |                      |
| 4310 Interest Income                   | 5.07            | 3.61                 |
| Total Other Revenue                    | \$5.07          | \$3.61               |
| NET OTHER REVENUE                      | \$5.07          | \$3.61               |
| NET REVENUE                            | \$28,015.66     | \$57,595.03          |