

Oregon Motorcycle Road Racing Association Board Meeting Minutes

Date: November 17, 2021 Location: Zoom, 7:00 – 9:00 p.m. Board Members: Taneka Burwell-Means, Brandon Floyd, Bill Youngblood, Mark Wilson, Jason Hill, Jeff Ceccacci,, Alex Taylor BUSINESS ITEMS:

Zoom Meeting Information:

Meeting ID: 969 0512 0620 URL: <u>https://zoom.us/j/96905120620</u> Phone: 253-215-8782 Email <u>info@omrra.com https://zoom.us/i/96905120620</u> for an email invitation to be able to view content

In Attendance:

Alex Taylor, Mark Wilson, Jason Iverson, Keith DiBrino, Bill Youngblood, Ben Rockwood, Taneka

1) Guest Business

- a) WMRRA: Banquet will be held January 22nd (Saturday) at Emerald Downs. WMRRA will cover cost and setup and have invited OMRRA to attend as a "joint round" end of year celebration. Things to consider.
 - i) Agenda items that evening and schedule that allows for both group needs
 - ii) Future collaboration and more centralized location to facilitate both groups participating in large numbers
 - iii) OMRRA BoD should look to provide WMRRA answer / feedback by Dec. board meeting. Discussion can happen prior to the next meeting via Teams chat.
- Approve October BOD Minutes Need Sept financial statements to attach to minutes

 a) Pending

3) Financial report - Taneka

4) New Business

- a) 2022 Race Calendar
 - i) Dates and joint rounds pending final approval but are tentatively planned as
 - (1) Ridge: May & August
 - (2) PIR: June & July
 - ii) Pending final sign-off from WMRRA but they have given the tentative approval.

Action needed (Mark to own): Confirmation of dates and coordination of joining communication. Action needed (Alex to own): graphic that shows joint logos and dates

- b) 2022 Pricing Structure (Membership, gate pass, races, etc.)
 - i) Membership License and Gate Pass
 - (1) Current pricing is \$180 for license and gate pass
 - (2) Discussion of fee increase to cover increased operating costs
 - (a) Tentative Decision made to leave license and gate pass fees "as is" for 2022.
 - ii) Race Fees
 - (1) Discussion of race class fees
 - (a) Decision tabled on increase of race class fees Need full board input
 - iii) Refund / DNF Fee / Late Registration Fee
 - (1) Discussion on leaving "no refund" fee in place for 2022 to continue to stabilize the club financially
 - (a) 2020 Policy
 - (i) Credit Based approach
 - (ii) Partial credit given on a per race basis

- c) 2022 Membership Readiness (Forms, website, Google sheet, etc.)
 - i) Current process uses Wordpress (Website host) that will then communicate to multiple systems. If one system goes down it could "crash the network".
 - ii) Keith has volunteered to keep the license distribution again this year
 - iii) Discussion of transition waiver to electronic
 - iv) 2022 registration to open early January
- d) Volunteer Positions Needed: Communications, Registration, Office
 - i) Communications: Jensen would like to step down
 - ii) Registration (at track): Keith will ping a couple of folks
- e) Trophy Plan Update Alex
 - i) Discussion of Pinkstaff Award
 - (1) Kevin is open to a the use of SurveyMonkey to get nominations
 - (a) Would include this as part of the rules vote email distribution
 - (b) Bill will also let Kevin know of potential WMRRA/OMRRA joint banquet January, 22nd as an option for presentation. Other option would be any OMRRA round next season.
- f) 2022 Rules Changes
 - i) Alex is working to get the rules discussion onto the OMRRA drive
 - (1) Keith, Jason, and Alex to take point on finalizing this
- g) That dang door on the ASIT shack
 - i) Keith will go out and fasten the door appropriately
 - ii) Decision still pending on long term solution
- h) AMA Affiliation discussion
 - i) If running AMA sanctioned events racers could get points towards their AMA licenses
 (1) Some associate costs and administrative commitments
 - ii) Decision to table and not present towards OMRRA members in 2022
- i) OPRT/Track day accounting for 2022 and beyond
 - i) OPRT Still owes April & September 2021 payments
 - (1) Impact on 2021 Financials
 - (a) Suggestion to move April info to A/R
 - (b) Suggestion to close out September without income
 - (c) OMRRA will hold on split until payment received
 - (d) Will do accounting if/when we receive payment
 - (2) Mark to follow-up with OPRT directly
 - ii) Discussion of 2022 plans
 - (1) One option is a "rental fee" for Friday use instead of split
 - (2) Decision to continue conversation in December
- j) OMRRA emails to address:
 - i) WPForms (Wordpress) auto renewal on Dec 9 for \$99
 - ii) Rider entry credit request from:
 - (1) Fox Schaffer emall explanation for credit request
 - (2) Joshua Davis request form attached
 - (3) Shanahan Request with no explanation or credit request form filled out

5) Committee/Team Reports

a) Sponsorship - Jeff

- i) Jeff to work with Kris at KP12
 - (1) 50th Anniversary Shirt
 - (a) Ideas: Logo throughout the years
 - (i) Gene Brown
 - (ii) Tom Young
 - (iii) Keith may have logos or examples at his office to reference
 - (2) 2022 Race Season Shirt
 - (a) Include Sponsors
- b) Communication Jensen
- c) Referee Jason Iverson
- d) ASIT Taneka
- e) Office Patrick

- f) Registration Patrick
 g) OPRT Mark
 h) Novice Program Jason Hill
- i) Key Volunteer Positions for 2021 Mark
- j) Airfence Mark
- k) Bike Tech Brandon

6) Open items

- a) IRF Distributions
- b) \$3k donation disposition
- c) 3+3 Combined rounds for 2022
- d) OMRRA 50th Anniversary Planning

October financial statements continued on the next pages.

Balance Sheet As of October 31, 2021

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
1000 General Checking #5981	34,338.70
1010 Checking #5957	264.40
1020 Account #8827	0.00
1021 Injured Rider's Fund	17,026.63
1022 Safety Equipment Fund	34,434.06
Total 1020 Account #8827	51,460.69
1030 Money Mkt-Savings #6789	20,665.40
1060 Cash box	500.00
Total Bank Accounts	\$107,229.19
Other Current Assets	
1110 Undeposited Funds	14,745.97
Total Other Current Assets	\$14,745.97
Total Current Assets	\$121,975.16
Fixed Assets	
1400 Equipment	
1410 Air Fence	-109,450.00
1420 Accumulated Amortization of Other Assets	109,450.00
Total 1400 Equipment	0.00
Total Fixed Assets	\$0.00
TOTAL ASSETS	\$121,975.16
LIABILITIES AND EQUITY	
Liabilities	
Total Liabilities	
Equity	
3000 Opening Balance Equity {5}	53,827.85
3010 Retained Earnings	24,848.35
Net Revenue	43,298.96
Total Equity	\$121,975.16
TOTAL LIABILITIES AND EQUITY	\$121,975.16

Accrual Basis Sunday, December 5, 2021 07:35 PM GMT-08:00

Income YTD Comparison

January - October, 2021

	TOTAL	
	JAN - OCT, 2021	JAN - OCT, 2020 (PY
Revenue		
4010 Banquet Income		3,200.00
4040 Gate Fee Income	9,678.00	
4050 Injured Riders Fund		
4051 Donation Income	2,547.00	150.00
Total 4050 Injured Riders Fund	2,547.00	150.00
4060 Licence Fee Income	15,425.00	10,920.00
4070 Membership Income	280.00	80.00
4090 Novice School Income	1,782.00	693.00
4100 Promotional		
4101 Merchandise Sales	1,995.00	760.00
Total 4100 Promotional	1,995.00	760.00
4130 Safety		
4132 PDX Motorcycle Film Festival	262.44	14,323.74
4133 Safety Fee	7,940.00	
Total 4130 Safety	8,202.44	14,323.7
4150 Season pass income	12,640.00	9,840.0
4170 Sponsorship		
4171 Race Day	500.00	
4172 Title/Championship	5,250.00	3,300.00
4173 Trophy/Class	10,500.00	7,750.00
4174 Donation - race support	1,879.00	
Total 4170 Sponsorship	18,129.00	11,050.0
4200 Track Operations		
4210 Air Fence or Asset Rental		2,000.00
4230 Entry Fee Income	123,214.00	58,228.00
4240 Post Registration fees	1,740.00	
4250 Race Fee Refunds		-21,525.00
4270 Track Day	54,214.00	21,514.2
Total 4200 Track Operations	179,168.00	60,217.2
4300 Transponder Rental Income	1,025.00	
4320 Credit from prior year		-1,400.0
Total Revenue	\$250,871.44	\$109,833.9
GROSS PROFIT	\$250,871.44	\$109,833.99
Expenditures		
6000 Race Day Expenses		
6010 Printing-race day programs	509.00	116.00
6040 ASIT	101.40	357.77
6050 Electronic Registration-TI	5,140.80	280.00

Accrual Basis Sunday, December 5, 2021 07:39 PM GMT-08:00

Income YTD Comparison

January - October, 2021

5060 Equipment & Supplies 135.78 6061 Crash Retrieval 1,422.17 6062 Equipment & Supplies 2,716.65 83.0 5070 Insurance- 6072 General Liability, D&O 7,412.0 7,412.0 6072 General Liability, D&O 9,449.00 7,412.0 5000 2,100.0 2,100.0 2,100.0 2,100.0 2,100.0 2,100.0 2,000.00 2,100.0 5000 Merchant Services 3,806.78 1,737.2 5000 Parylal Pees 1,653.69 445.5 6092 QuickBooks Payments Fees 346.59 6093.5 5007.65 2,843.3 5100 Tack rental-total PIR Invoice 10,6,829.53 24,764.4 5160 Tack rental-total PIR Invoice 106,829.53 24,764.4 5160 Tack rental-total PIR Invoice 106,829.53 24,764.4 5170 Turn Workers 1,6170.20 641.4 6172 Concessions 1,469.22 706.4 6172 Concessions 1,6170.00 779.1 6173.010 779.1 6174.1 6174 Concessions 1,101.00 271.1 714.4 6174 Concessions 1,101.00 271.1 714.1 6172 Concessions 3,490.00 1,050.0 617.5		TOTAL	
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S170 Turn Workers 1,469.22 706.4 6171 Drinks/Snacks 1,469.22 706.4 6172 Incentives 200.00 6173 6173 Other-includes BBQ & Ice 1,172.00 641.6 6174 Concessions 2,389.00 779.0 6175 Beverages-turn workers 2,389.00 779.0 6176 Food-turn workers 1,101.00 271.0 6176 Tool concessions 3,490.00 1,050.0 6177 volunteer shirts 1,163.18 1 Total 6170 Turn Workers 7,494.40 2,398.4 otal 6000 Race Day Expenses 201,225.00 55,786.6 500 Operating Expenses 210.46 969.6 550 Banquet 1,404.69 969.6 550 Banquet 1,400.0 3,621.4 550 Banquet 1,400.0 3,621.4 550 Banquet 3,621.4 3,621.4 550 Banquet 3,621.4 3,621.4 550 Banquet 5,021.4 5,021.4 550 Banquet 5,021.4 5,021.4 550 Banquet 5,021.4 5,021.4 550 Communications 5,126 1,132.4	6150 Track rental-total PIR invoice	106,829.53	24,764.0
6171 Dinks/Snacks 1,469.22 706.5 6172 Incentives 200.00 6173 Other-includes BBQ & Ice 1,172.00 641.6 6174 Concessions 6175 Beverages-turn workers 2,389.00 779.0 6175 Beverages-turn workers 2,389.00 779.0 6176 Food-turn workers 1,101.00 271.0 6176 Food-turn workers 1,101.00 271.0 6177 volunteer shirts 1,163.18 7494.40 2,398.4 70tal 6170 Turn Workers 7,494.40 2,398.4 706.6 70tal 6000 Race Day Expenses 7,494.40 2,398.4 706.6 500 Operating Expenses 201,225.00 557.86.6 706.6 550 Banquet 1,404.69 969.6 <td>6160 Trophies</td> <td>1,870.28</td> <td>387.0</td>	6160 Trophies	1,870.28	387.0
6172 Incentives 200.00 6173 Other-includes BBQ & Ice 1,172.00 641.6 6174 Concessions 2,389.00 779.0 6175 Beverages-turn workers 2,389.00 779.0 6176 Food-turn workers 1,101.00 271.0 6177 volunteer shirts 1,163.18 1.050.0 6170 Turn Workers 7,494.40 2,398.40 6171 Oturn Workers 7,494.40 2,398.40 6000 Race Day Expenses 201,225.00 557.786.60 500 Operating Expenses 210.46.69 969.60 550 Bank Charges 210.46 969.60 550 Banquet 1,400.69 969.60 6551 Banquet Catering 3,621.40 3,621.40 6550 Banquet 5,021.40 5,021.40 6550 Banquet 5,021.40 5,021.40 6560 Communications 5,11.26 1,132.40 6561 Merchandise 511.26 1,132.40 Total 6560 Communications	6170 Turn Workers		
6173 Other-includes BBQ & Ice 1,172.00 641.6 6174 Concessions 2,389.00 779.0 6175 Beverages-turn workers 2,389.00 779.0 6176 Food-turn workers 1,101.00 271.0 6176 Food-turn workers 1,101.00 271.0 Total 6174 Concessions 3,490.00 1,050.0 6177 volunteer shirts 1,163.18 1 Total 6170 Turn Workers 7,494.40 2,398.4 fotal 6000 Race Day Expenses 201,225.00 55,786.6 500 Operating Expenses 210.46 969.6 550 Bank Charges 1,400.69 969.6 6530 Bank Charges 210.46 38.0 6550 Banquet 1,400.0 6551 Banquet Catering 3,621.4 7041 6550 Banquet 5,021.4 5,021.4 6550 Communications 5,021.4 5,021.4 6560 Communications 5,11.26 1,132.9 6564 Public Relations Event 1,213.00 1,213.00 Total 6560 Communications 1,213.00 1,132.9	6171 Drinks/Snacks	1,469.22	706.8
6174 Concessions 2,389.00 779.0 6175 Beverages-turn workers 2,389.00 779.0 6176 Food-turn workers 1,101.00 271.0 7total 6174 Concessions 3,490.00 1,050.0 6177 volunteer shirts 1,163.18 7 7total 6170 Turn Workers 7,494.40 2,398.4 7total 6170 Turn Workers 7,494.40 2,398.4 7total 6000 Race Day Expenses 201,225.00 55,786.6 500 Operating Expenses 1,404.69 969.6 550 Bank Charges 210.46 38.0 6551 Banking Fees 3,821.4 3.621.4 6551 Banquet 3,621.4 3.621.4 7total 6550 Banquet 5,021.4 3.621.4 6550 Communications 511.26 1,32.6 6561 Merchandise 511.26 1,32.6 6564 Public Relations Event 1,213.00 1 Total 6560 Communications 1,724.26 1,32.6	6172 Incentives	200.00	
6175 Beverages-turn workers 2,389.00 779.0 6176 Food-turn workers 1,101.00 271.0 6176 Food-turn workers 3,490.00 1,050.00 6177 volunteer shirts 1,163.18 7 Total 6170 Turn Workers 7,494.40 2,398.40 700 Operating Expenses 201,225.00 55,786.60 500 Operating Expenses 1,404.69 969.60 5530 Bank Charges 1,404.69 969.60 6550 Banquet 3,621.40 3,621.40 6551 Banquet Catering 3,621.40 3,621.40 701al 6550 Banquet 5,021.40 5,021.40 6561 Merchandise 511.26 1,32.40 6561 Merchandise 511.26 1,32.40 6564 Public Relations Event 1,213.00 74.42	6173 Other-includes BBQ & Ice	1,172.00	641.6
6176 Food-turn workers 1,101.00 271.0 Total 6174 Concessions 3,490.00 1,050.0 6177 volunteer shirts 1,163.18	6174 Concessions		
Total 6174 Concessions 3,490.00 1,050.0 6177 volunteer shirts 1,163.18 1 Total 6170 Turn Workers 7,494.40 2,398.4 otal 6000 Race Day Expenses 201,225.00 55,786.6 500 Operating Expenses 1,404.69 969.6 5510 Phone/Wireless 1,404.69 969.6 5530 Bank Charges 210.46 38.0 5550 Banquet 1,400.0 3,621.4 6551 Banquet Catering 3,621.4 3,621.4 Total 6550 Banquet 5,021.4 5,021.4 65561 Merchandise 511.26 1,132.5 6561 Merchandise 511.26 1,132.5 6564 Public Relations Event 1,213.00 1,242.6	6175 Beverages-turn workers	2,389.00	779.0
6177 volunteer shirts 1,163.18 Total 6170 Turn Workers 7,494.40 2,398.4 fotal 6000 Race Day Expenses 201,225.00 55,786.6 500 Operating Expenses 201,225.00 55,786.6 5510 Phone/Wireless 1,404.69 969.6 6530 Bank Charges 210.46 38.6 6531 Banking Fees 38.0 38.6 6550 Banquet 1,400.0 3,621.4 6551 Banquet Catering 3,621.4 3,621.4 Total 6550 Banquet 5,021.4 5,021.4 6561 Merchandise 5,11.26 1,132.5 6561 Merchandise 511.26 1,132.5 6564 Public Relations Event 1,213.00 1,242.6	6176 Food-turn workers	1,101.00	271.0
Total 6170 Turn Workers 7,494.40 2,398.4 fotal 6000 Race Day Expenses 201,225.00 55,786.6 500 Operating Expenses 1,404.69 969.6 6530 Bank Charges 210.46 38.6 6531 Banking Fees 38.0 38.6 6550 Banquet 1,400.0 3,621.4 6551 Banquet Catering 3,621.4 3,621.4 70tal 6550 Banquet 5,021.4 5,021.4 6550 Communications 5,021.4 5,021.4 6561 Merchandise 511.26 1,132.5 6564 Public Relations Event 1,213.00 1,242.6	Total 6174 Concessions	3,490.00	1,050.0
Solution of the second secon	6177 volunteer shirts	1,163.18	
500 Operating Expenses 1,404.69 969.6 5510 Phone/Wireless 1,404.69 969.6 5530 Bank Charges 210.46 38.0 5531 Banking Fees 38.0 38.0 5550 Banquet 1,400.0 36.21.4 6551 Banquet Catering 3,621.4 3,621.4 5560 Communications 5,021.4 5,021.4 6561 Merchandise 511.26 1,132.5 6564 Public Relations Event 1,213.00 1,213.00 Total 6560 Communications 1,724.26 1,32.5	Total 6170 Turn Workers	7,494.40	2,398.4
3510 Phone/Wireless 1,404.69 969.6 3530 Bank Charges 210.46 3531 Banking Fees 38.0 3550 Banquet 1,400.0 6551 Banquet Catering 3,621.4 6551 Banquet 5,021.4 6550 Banquet 5,021.4 6560 Communications 511.26 6561 Merchandise 511.26 6564 Public Relations Event 1,213.00 Total 6560 Communications 1,724.26	otal 6000 Race Day Expenses	201,225.00	55,786.6
3510 Phone/Wireless 1,404.69 969.6 3530 Bank Charges 210.46 3531 Banking Fees 38.0 3550 Banquet 1,400.0 6551 Banquet Catering 3,621.4 6551 Banquet 5,021.4 6550 Banquet 5,021.4 6560 Communications 511.26 6561 Merchandise 511.26 6564 Public Relations Event 1,213.00 Total 6560 Communications 1,724.26	500 Operating Expenses		
3531 Banking Fees 38.0 3550 Banquet 1,400.0 6551 Banquet Catering 3,621.4 70tal 6550 Banquet 5,021.4 6560 Communications 511.26 6561 Merchandise 511.26 6564 Public Relations Event 1,213.00 Total 6560 Communications 1,724.26	6510 Phone/Wireless	1,404.69	969.6
6550 Banquet 1,400.0 6551 Banquet Catering 3,621.4 70tal 6550 Banquet 5,021.4 6560 Communications 5 6561 Merchandise 511.26 6564 Public Relations Event 1,213.00 Total 6560 Communications 1,724.26	6530 Bank Charges	210.46	
6550 Banquet 1,400.0 6551 Banquet Catering 3,621.4 70tal 6550 Banquet 5,021.4 6560 Communications 5 6561 Merchandise 511.26 6564 Public Relations Event 1,213.00 Total 6560 Communications 1,724.26	6531 Banking Fees		38.0
Total 6550 Banquet 5,021.4 6560 Communications 5 6561 Merchandise 511.26 1,132.5 6564 Public Relations Event 1,213.00 1 Total 6560 Communications 1,724.26 1,132.5	6550 Banquet		1,400.0
Total 6550 Banquet 5,021.4 6560 Communications 1,132.5 6561 Merchandise 511.26 1,132.5 6564 Public Relations Event 1,213.00 1,132.5 Total 6560 Communications 1,724.26 1,132.5	6551 Banquet Catering		3,621.4
6561 Merchandise 511.26 1,132.5 6564 Public Relations Event 1,213.00 1,132.5 Total 6560 Communications 1,724.26 1,132.5	Total 6550 Banquet		5,021.4
6561 Merchandise 511.26 1,132.5 6564 Public Relations Event 1,213.00 1,132.5 Total 6560 Communications 1,724.26 1,132.5	6560 Communications		
6564 Public Relations Event 1,213.00 Total 6560 Communications 1,724.26	6561 Merchandise	511.26	1.132.5
Total 6560 Communications 1,724.26 1,132.5	6564 Public Relations Event		.,
	Total 6560 Communications		1,132.5
	6570 Hardware/Software	494.40	375.0

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Income YTD Comparison

January - October, 2021

	TOTAL	
	JAN - OCT, 2021	JAN - OCT, 2020 (PY)
6580 Web Hosting & Google	456.38	445.13
6590 Miscellaneous Expense	41.00	
6600 Novice Program		
6603 Novice School	13.98	
Total 6600 Novice Program	13.98	
6700 Office Administrator		11,250.00
6720 Office Supplies	705.00	450.61
6800 Postage & Delivery	54.75	54.00
6801 Electronic Comm-Monkey/Chimp/Text	486.54	614.60
Total 6800 Postage & Delivery	541.29	668.60
6810 P.O. box rental	148.00	179.00
6900 Safety Related		
6902 Air Fence & Storage Purchase	221.65	
6904 Fire Extinguisher or servicing	250.00	282.00
6907 Safety-Other		160.00
Total 6900 Safety Related	471.65	442.00
6998 IRS	41.00	
6999 State of Oregon{86}	100.00	50.00
Total 6500 Operating Expenses	6,352.11	21,021.84
Total Expenditures	\$207,577.11	\$76,808.50
NET OPERATING REVENUE	\$43,294.33	\$33,025.49
Other Revenue		
4310 Interest Income	4.63	16.16
Total Other Revenue	\$4.63	\$16.16
NET OTHER REVENUE	\$4.63	\$16.16
NET REVENUE	\$43,298.96	\$33,041.65

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Income Statement

October 2021

	TOTAL
Revenue	
Total Revenue	
GROSS PROFIT	\$0.00
Expenditures	
6000 Race Day Expenses	
6050 Electronic Registration-TI	4,847.40
6090 Merchant Services	856.07
Total 6000 Race Day Expenses	5,703.47
6500 Operating Expenses	
6510 Phone/Wireless	158.35
6580 Web Hosting & Google	48.00
6800 Postage & Delivery	
6801 Electronic Comm-Monkey/Chimp/Text	34.95
Total 6800 Postage & Delivery	34.95
6900 Safety Related	
6902 Air Fence & Storage Purchase	221.65
Total 6900 Safety Related	221.65
Total 6500 Operating Expenses	462.95
Total Expenditures	\$6,166.42
NET OPERATING REVENUE	\$ -6,166.42
Other Revenue	
4310 Interest Income	0.52
Total Other Revenue	\$0.52
NET OTHER REVENUE	\$0.52
NET REVENUE	\$ -6,165.90

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