



Oregon Motorcycle Road Racing Association Board Meeting Minutes

Date: October 21, 2020

Location: Webex, 7:00 – 9:00 p.m.

Board Members: Taneka Burwell-Means, Tullio Celano, Josh McKay, Mark Wilson, Patrick White, Justin Carr, Alex Taylor

BUSINESS ITEMS:

Zoom Meeting Information:

Meeting ID: 969 0512 0620

URL: <https://zoom.us/j/96905120620>

Phone: 253-215-8782

Email info@omrra.com for an email invitation to be able to view content

1) Guest Business

- a) Cliff Griffin asked about possible get-together this fall in lieu of a banquet.

2) Approve September BOD Minutes

- a) Mark motioned, Josh 2nd, vote unanimous, approved

3) Financial report - Taneka

- a) General Checking: 24,996, Total Cash \$80,418. \$500 of sponsorship received since report. Eight sponsors are still unpaid.
- b) Income for September: \$15,595 outstanding balance from entry fee income is due back to members. \$5560 in season passes refunded. We need someone to handle refund processing. Upcoming costs will be PPFE for PIR, trophies. Insurance will be due in the spring. Net revenue for September \$-7965.89
- c) YTD Income: Not comparable to 2019. Some increased safety and ASIT costs associated with COVID-19 requirements.

Oregon Motorcycle Road Racing Association

INCOME YTD COMPARISON

January - September, 2020

	TOTAL	
	JAN - SEP, 2020	JAN - SEP, 2019 (PY)
Revenue		
4000 Advertising Income	200.00	400.00
4001 Balance correction		-60.00
4010 Banquet Income	3,200.00	
4020 Donation TBD		3,000.00
4030 Fines		100.00
4040 Gate Fee Income		19,815.00
4050 Injured Riders Fund		
4051 Donation Income	100.00	9,082.00
4052 TOR Income		380.00
Total 4050 Injured Riders Fund	100.00	9,462.00
4060 Licence Fee Income	10,920.00	14,900.00
4070 Membership Income	80.00	120.00
4090 Novice School Income	693.00	1,386.00
4100 Promotional		
4101 Merchandise Sales	760.00	3,140.00
Total 4100 Promotional	760.00	3,140.00
4130 Safety		
4131 Air Fence Donations		515.00
4132 PDX Motorcycle Film Festival	14,323.74	14,306.89
4133 Safety Fee		12,795.00
Total 4130 Safety	14,323.74	27,616.89
4150 Season pass income	9,840.00	4,995.00
4170 Sponsorship		
4172 Title/Championship	3,300.00	3,750.00
4173 Trophy/Class	8,500.00	12,275.00
Total 4170 Sponsorship	11,800.00	16,025.00
4200 Track Operations		
4210 Air Fence or Asset Rental	2,000.00	1,200.00
4230 Entry Fee Income	53,213.00	148,596.15
4240 Post Registration fees		180.00
4250 Race Fee Refunds		-1,640.00
4270 Track Day	21,514.25	86,913.00
Total 4200 Track Operations	76,727.25	235,249.15
4300 Transponder Rental Income		75.00
4320 Credit from prior year	-1,400.00	

d)

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INCOME YTD COMPARISON

January - September, 2020

	TOTAL	
	JAN - SEP, 2020	JAN - SEP, 2019 (PY)
4330 Purse income		2,700.00
Total Revenue	\$127,243.99	\$338,924.04
GROSS PROFIT	\$127,243.99	\$338,924.04
Expenditures		
6000 Race Day Expenses		
6010 Printing-race day programs	116.00	4,758.00
6040 ASIT	357.77	75.92
6050 Electronic Registration-TI	234.05	275.00
6060 Equipment & Supplies		
6061 Crash Retrieval		809.92
6062 Equipment{77}	83.01	1,641.28
6063 Supplies; Grease Sweep, Paint		83.56
Total 6060 Equipment & Supplies	83.01	2,534.76
6070 Insurance-		
6072 General Liability, D&O	7,412.00	12,947.00
Total 6070 Insurance-	7,412.00	12,947.00
6080 IRF Funds Distribution	1,800.00	4,300.00
6090 Merchant Services	17,807.95	4,892.60
6091 PayPal Fees	327.35	321.70
6092 QuickBooks Payments Fees	689.93	167.55
Total 6090 Merchant Services	18,825.23	5,381.85
6100 Protest & Rulebook Expense		462.34
6110 Purse-Lap Record or Daily		2,750.00
6130 Tech Stickers	556.50	908.30
6140 Track Day Expense	14,488.35	77,106.99
6150 Track rental-total PIR invoice	24,764.09	153,141.06
6160 Trophies	387.00	120.00
6170 Turn Workers		
6171 Drinks/Snacks	706.80	3,529.49
6173 Other-includes BBQ & Ice	641.65	2,029.73
6174 Spectra/No-Brakes		
6175 Beverages-turn workers	779.00	6,270.75
6176 Food-turn workers	271.00	5,213.25
Total 6174 Spectra/No-Brakes	1,050.00	11,484.00
Total 6170 Turn Workers	2,398.45	17,043.22
6190 Wrist bands		209.49
Total 6000 Race Day Expenses	71,422.45	282,013.93

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INCOME YTD COMPARISON

January - September, 2020

	TOTAL	
	JAN - SEP, 2020	JAN - SEP, 2019 (PY)
6500 Operating Expenses		
6510 Phone/Wireless	872.64	1,851.51
6531 Banking Fees	38.00	362.16
6550 Banquet	1,400.00	575.00
6551 Banquet Catering	3,621.40	
6552 Banquet Trophies		2,352.00
Total 6550 Banquet	5,021.40	2,927.00
6560 Communications		
6561 Merchandise	1,132.50	1,451.50
6563 Promotions/Marketing/PR		605.00
6564 Public Relations Event		1,720.00
Total 6560 Communications	1,132.50	3,776.50
6570 Hardware/Software	375.00	174.00
6580 Web Hosting & Google	403.13	254.13
6600 Novice Program		
6602 Novice Marketing		55.00
6603 Novice School		6,107.49
Total 6600 Novice Program		6,162.49
6700 Office Administrator	10,000.00	18,000.00
6702 Payroll Processing Fees		217.75
Total 6700 Office Administrator	10,000.00	18,217.75
6720 Office Supplies	450.61	1,076.75
6800 Postage & Delivery	54.00	247.96
6801 Electronic Comm-Monkey/Chimp/Text	555.64	103.91
Total 6800 Postage & Delivery	609.64	351.87
6810 P.O. box rental	179.00	67.00
6900 Safety Related		
6901 Air Fence Deployment		7,500.00
6903 Air Fence Maintenance		117.49
6904 Fire Extinguisher or servicing	282.00	1,192.00
6905 KH Coaching Program		5,000.00
6907 Safety-Other	160.00	158.55
Total 6900 Safety Related	442.00	13,968.04
6999 State of Oregon{86}	50.00	50.00
Total 6500 Operating Expenses	19,573.92	49,239.20
Total Expenditures	\$90,996.37	\$331,253.13
NET OPERATING REVENUE	\$36,247.62	\$7,670.91

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INCOME YTD COMPARISON

January - September, 2020

	TOTAL	
	JAN - SEP, 2020	JAN - SEP, 2019 (PY)
Other Revenue		
4310 Interest Income	15.69	23.43
Total Other Revenue	\$15.69	\$23.43
NET OTHER REVENUE	\$15.69	\$23.43
NET REVENUE	\$36,263.31	\$7,694.34

4) New Business

- a) Office Administrator position - Mark
 - i) Indy Lucas resigned as OMRRA office administrator
 - ii) Plans for short-term and long-term coverage

- iii) Office Administrator Position: We need to put together a comprehensive job description and put together an RFP to put out to members and/or non-members to find a suitable replacement. Patrick to handle email inbox for now.
- b) Updates on 2021 Calendar with WMRRRA Dates? - Mark
 - i) 2021 Dates
 - (1) April 23-25
 - (2) June 11-13
 - (3) July 16-18
 - (4) September 24-26
 - ii) Above dates confirmed. PIR has increased their fees. Base amount is the same, but increased ancillary costs. E.C Mueller is stepping down as PIR Track Manager.
- c) Report-out on MSR vs TI - Patrick
 - i) MSR/TI Transition. New developments with TI. Selling intellectual property, and there will be an overhaul and re-launch of a new version. Alignment between the clubs. MSR customer support does not seem to be very good. TI will not be invoicing us for 2020 season.
- d) Orbits hardware needed?- Patrick
 - i) Orbits can be used with TI and MSR as the timing and scoring system. Alex- recommends against purchasing new Orbits hardware and software due to costs and financial situation.
- e) AMA sanctioning- will we for 2021? - Mark
 - i) AMA sanctioning. By the beginning of next year, taking advantage of AMA's insurance coverage may become a viable decision, depending upon costs.
- f) 2020 Trophies - Alex
 - i) Trophies for 2020 championships, and sponsor plaques are in progress. Cost wise, looking at about \$1500.
- g) 2020 Banquet - Alex
- h) IRF - Josh
 - i) Delaney Packard - Josh- Motion \$300 IRF distribution to Delaney Packard, Mark 2nd, Vote Unanimous, Approved
- i) 2021 Season is 50th season for OMRRA
 - i) Plan to start the hype - 2021 50th year of OMRRA. 2022 would be the 50th Anniversary.
 - ii) Special stickers and shirts?
- j) Rules Committee - Alex
 - i) Rules committee: Alex will chair the rules meetings. Scope will be limited. Very few submissions for rule changes.
- k) Empower 2021 BOD
 - i) Appoint Secretary as first order of business for new board
 - (1) Motion to empower 2021 BOD. Mark, Josh 2nd. Vote, Unanimous, YES.
 - (2) Motion to appoint Brandon Floyd for 2021 Secretary. Mark, Josh 2nd. Vote Unanimous, YES

5) Committee/Team Reports

- a) Sponsorship - Travis
- b) Communication - Patty, Jensen
- c) Referee - Daric, Jason
- d) ASIT – Taneka
- e) Office - Patrick
- f) Registration - Patrick
- g) OPRT - Tullio, Mark

- i) OPRT – Must let them know the calendar for 2021, and re-write the contract to simplify.
- h) Novice Program - Alex
 - i) Novice Program is unstaffed at the moment. Need to begin planning workshops, etc.
- i) Key Volunteer Positions for 2020 - Mark
- j) Airfence – Mark
 - i) Air fence replacement. Discussion about Film Festival and potential revenue/spending. Still investigation options for replacement. WMRRRA may be willing to purchase leftover OMRRA bales, which would help provide funds for an alternative bale set.
- k) Bike Tech – Tullio

6) Open items

- a) Corner worker safety threat - Taneka
- b) IRF Distributions
- c) Electronic waivers
- d) Spending plan for Safety Fund - \$20k in airfence needed
- e) \$3k donation disposition
- f) AMA Insurance - Mark
- g) 3+3 Combined rounds for 2022
- h) Office Administrator Position
 - i) Short/Long Term Plans
- i) OMRRA 50th Anniversary Planning
 - i) 2022 Season
 - ii) July Party?

Motion to Adjourn - Vote Unanimous Yes.