

Oregon Motorcycle Road Racing Association Board Meeting Agenda

Date: August 21, 2019

Location: Clyde's Prime Rib, 7:00 – 9:00 p.m.

Board Members: Chris Page, Matt O'Rourke, Taneka Burwell-Means, Tullio Celano, Josh McKay, Alex

Taylor, Mark Wilson

Guests/Members: Patty Gardner, Jensen Beeler, Justin Carr, Rodney Bender, Shelley Seibert

Meeting called to order 1908

BUSINESS ITEMS:

1) Guest Business

-None

2) Approve July BOD Minutes

-Matt made a motion to approve July 2019 meeting minutes, Josh McKay 2nd - Vote: All in favor unanimous.

3) Financial report – Taneka

- -Kelly Johnson pit bike races raised money for the injured rider fund.
- -BBQ for Supercorn Weekend was a significant expense.
- -The Ken Hill checks cleared this month.
- -We are losing money each round, simply due to a shortage of race registrations not taking in enoughrevenue to cover the cost of renting the track for both Track Days and OMRRA racing.
- *Comparisons to previous year:
- -As of last month the gate fee income was down.
- -IRF donations are up significantly.
- -Safety fee revenue is up due to added fee.
- -Sponsorship is up a little bit.
- -Track day operation is significantly down. Expenses are down, but track rental is up significantly.
- -Communications has increased Shawn was doing the printing for cost, but now we are paying a premium.
- -Other costs up like ilnsurance cost areis up this year
- -Small increases in corner worker food. Bottle deposit is going up this year. Invoices from Spectra and No brakes are significantly increased also.
- -Race day expenses are up a little more than last year also.

Oregon Motorcycle Road Racing Association

BALANCE SHEET

As of July 31, 2019

	TOTA
ASSETS	
Current Assets	
Bank Accounts	
Account #8827	0.0
Injured Rider's Fund	18,087.9
Safety Equipment Fund	16,768.1
Total Account #8827	34,856.0
Cash box	500.0
Checking #5957	594.7
General Checking #5981	10,531.6
Money Mkt-Savings #6789	7,717.8
PayPal-Airfence PayPal-Regular	0.0
Total Bank Accounts	\$54,200.3
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Accounts Receivable	4.500.0
Accounts Receivable Total Accounts Receivable	1,530.0
	\$1,530.0
Other Current Assets	
Prepaid Future Expense	7,980.0
Undeposited Funds	70.0
Total Other Current Assets	\$8,050.0
Total Current Assets	\$63,780.3
Fixed Assets	\$63,780.3
Fixed Assets Equipment	
Fixed Assets Equipment Accumulated Amortization of Other Assets	109,450.0
Fixed Assets Equipment Accumulated Amortization of Other Assets Air Fence	109,450.0 -109,450.0
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TOTAL LIABILITIES AND EQUITY	\$63,780.34
Total Equity	\$54,251.34
Net Income	1,822.19
Retained Earnings	-1,398.70
	TOTAL

4) New Business

- a) Board meeting cadence Chris
- -We should look for a way to reduce volunteer time commitment, to ease burden or to let people focus on other areas of OMRRA. November/December Board meetings should be combined. The bylaws only require 10 total each year is what is required per the bylaws. We should look at changing the bylaws to further reduce the required number of meetings.
- -We may want to look at not having a banquet this year due to the financial issues OMRRA is currently having.
- *Matt 2013/2014 balance sheets show OMRRA barely making it.
- -2015/2016 were good years for OMRRA, with the combined rounds with WMRRA and the Film Festival.
- -We had a tragic event 2017 and lost 46K,
- -In 2018, we added track day, and still lost \$35K.
- -2019 is looking like we are absolutely going to lose money. OMRRA is going to burn through most of the money by the end of this year.
- *Matt- Asking Taneka to talk to Keith and find out:
- 1. What are the actual hard costs that we must cover to begin a race season?
- 3. Insurance amount could be spread out in payments possibly
- -This is the time to pin these issues down based on forecasting and previous years etc.
- Annual costs, including office, banquet, admin, Novice school, etc, total \$61K
- -Annual income from licensing and sponsorship \$28K
- -All the other expenses divided across 7 events makes it \$55K to run each event, based on the way we currently budget.
- -We need to make up \$30K to cover fixed costs over these events to not be losing money, which is ~\$5K per event, or an additional 25 to 30 racers.
- -We have talked about trophies, which takes \$20K annually. TI, NRS about \$6K, Banquet about \$11-12K.
- -Can we get another \$10K out of sponsors?
- -7 rounds is too many WMRRA will not run 7 events next year due to the exhaustion factor.
- -\$10K ideas will need to center on the schedule for this coming season.
 - b) 2020 Race Schedule Matt
- -Spring scheduling will be difficult to avoid conflicts and back-to-back rounds with WMRRA.
- -We have attempted, without success, to schedule a May OMRRA on a weekend other than Mother's Day -The schedule opens up pretty nicely in July, August and September.
- -We are also proposing a 4 and 2 schedule 4 events at PIR and 2 events at the Ridge. WMRRA would do 4 (Ridge/Pacific) and 2 at PIR. We can be customers twice instead of once.
- -This has the potential to make two of our race weekends \$10K better with additional 50 racers or more from WMRRA.
- -This is a significant change and we have to do something different to get numbers up. We are struggling with a margin situation and we need to do something different. By restricting supply, we may be able to improve the bottom line
- -Requested that WMRRA address in writing the medical staffing they are using now just as of this last weekend - multiple paramedics etc. OMRRA will review the response
- -We only have one week left to pick the dates for PIR, so we need to decide this now. If this is not a three vear deal then it is not worth doing.
- *Chris Page There is a financial upside to this plan, as well as some opportunity for an inflection point on a variety of subjects that would make the safer racing at the Ridge, and to make the combined rounds safer. Additionally, there is more opportunity for aligning the rules between the clubs.

- -We should not vote on this tonight but we should endeavor this race weekend to get feedback from the club.
- -Riders meeting We will put it out there, that there is a 5 and 1 option and a 4 and 2 option but no longer 6 and 1. We need to present these options and take the temperature of the club.
- -Track Day We will be looking at this at the end of the year.
- *Taneka pointing out making it a very binary choice, which may be problematic. Why not discuss a 5 rounds at PIR only option?
- *Matt/Chris 6 is the number that makes the most sense from a racing perspective. If we do not go to WMRRA at all then WMRRA will not come to OMRRA.
- -Time to make hard decisions we need to do something because of the financial situation.
- *Josh There was very poor participation at the Ridge by OMRRA members. More OMRRA members need to show up at the Ridge rounds.
- *Chris Page We will invite a lunch time conversation. 5 and 1 would be 5 at PIR and 1 at the Ridge. 4 and 2 would be 4 at PIR and 2 at the Ridge.
- .
- c) Indycar bleachers/pit logistics/Thursday night parking Chris
- -Thursday night parking there is a map from last year. Nothing has been communicated to the racers.
- -Needs to be sent out tomorrow. Cones will help Mark is willing to help out again with additional people.
 - d) Formalizing the Film Festival as its own Entity Matt/Chris
- *Chris Nothing to be decided tonight but would like to bring it up for discussion that we are going to propose that the film festival becomes its own entity and a 503C entity. This would be so OMRRA could have a fundraising charitable foundation. In the next month, Chris is going to explore the details of how to do this and possibly go forward in this direction. It would be kept separate from OMRRA, but could potentially raise a lot more money with the tax benefits to donors.. Currently, the film festival has no money, and will need seed money to rent the theater. This is easily done, but will need to go through the budget and find the money. Over 30 films have already applied for the 2020 film festival. Festival monies is to be spent on OMRRA safety
- e) Election 2020, timelines, deadlines Mark/Matt/Chris Rodney, Daric and Jason Iverson are on the elections committee. Mark Wilson willing to accept nomination for President if with a commitment to continue on the BOD from the other BOD positions. Chris and Matt to focus on recruiting and filling NRS for 2020.
 - f) Lap Of Honor SOP's

Chris would like to see this tabled until a later date. One is being devised and worked on and will be shared at a later time and then can be discussed. Request for lap of honor regarding Janice Logan's brother for this weekend and it was declined - and then a second request to reconsider the first request and a gentle communication was sent.

g) Ken Hill visit review/thoughts for 2020 Should have this conversation at the next board meeting. There is an outstanding \$1,000 for Ken to write a letter about safety etc. Josh and Chris will discuss this and then it can be discussed further at the September board meeting. Taneka would like to see the feedback letter from Ken Hill to learn his insights into OMRRA specifically and suggestions etc.

5) Committee/Team Reports

- a) WMRRA Ridge runoff follow-up w/Barry Matt
- Matt has asked Barry to put this in written form for OMRRA this is the report for now. Perhaps some Airfence bales would be appropriate at the T15 exit.
- b) OPRT, running list of improvements Chris/Tullio/Mark Chris/Tullio nothing to talk about at this time.
 - c) Novice Program and volunteer positions Alex/Mark

Chris and Matt will take over the NRS for 2020. Chris McVay has committed to taking on bike tech as long as he has some assistance.

d) Sponsorship - Patty

Sponsorship - Patty will not be doing it in 2020 - any ideas of who can do it and take it over then that would be great.

- e) Communication Patty
 - i) Text message communication platform update

Patty sent out track side and been trying to work on sending out things to Daric about the vintage rounds etc. Rodney has been reaching out to the vintage crowd. There is a very good robust discussion right now about the Vintage round. Rules submission will also be communicated. Patty is looking for a replacement for communications - someone will need to know the entire Adobe Suite.

f) Office (new AT&T phone, modem) - Indy

Sprint had initially unlocked the phone July 12 but then yesterday 8/20/2019 locked me out of the phone again - Keith had to personally deal with this situation - it was a miscommunication and dispute on ownership of the phone but it is being handled.

- g) Registration Indy/Matt
- Registration is set for August round.
 - h) Volunteers for tower Chris

There are going to be a couple of corner workers that will not be there this weekend. Jeff Brooks will help all day Sunday at start/finish with Collin U.

- i) Airfence Mark
- -Had a talk with Andy from New Zealand or Australia. Never heard back from Alex Spellman the new rep for OMRRA.
- -The final decision is that they will not longer be able to make any more of the doghouse bales but they will have different versions.
- -If we are going to stick with Airfence then there are some considerations. Mark is also looking at different vendors. OMRRA has always gone with stationary permanent bails because we don't travel inflatables are not really an option for OMRRA.
- -Option is either go with all Evo high bails or go with the shorter ones. The logistical problem is that we cannot just replace two or three at a time if and when we replace the doghouse bales this will be a major investment 10 to 11 at a time (turn 4) 11 on the exit of 9 then 15 (turn?) \$22K investment in airfence if we have to replace a wall of them, or find a different way where they are not attached to each other. In some places we need over four feet tall but in other places shorter bales are great.
 - j) Bike Tech Tullio

Chris McVay is willing to help run bike tech as long as he has support.

- -There are Three riders who reached three crashed for the season Mike McIntosh, Danny Silvis, and Adam Robarts, a visiting racer. Will need to have a conversation with these two OMRRA members. -Tullio cannot be there this round for Bike Tech, Chris, Julie and Hannah and Paxton will be there to handle everything.
 - k) ASIT Taneka

Still waiting on people - curious about race director position - both and Jason and TJ will be there but Chris will confirm it.

OMRRA History - Patty
 Discussed at a later time - to be continued.

6) Open items

- a) PIR Turf Status and Fall Maintenance Matt
- b) EC received a request to adjust the wall on the inside of the track on the exit of the chicane at the end of which the first turn worker is usually positioned and it was requested for it to be more straightened out. EC sent a drawing and a paragraph requesting above - Chris Page reached out to Bill Carter to see if there was any commentary and Bill said this was requested by him five years ago and there should be a gravel flat area inside of wall to position turn worker closer to the track and behind the barrier.
- c) Turn ½ wall see if EC has a good idea of how to pull the Indy car tire wall down last time did it with a container truck and yard it away but should ask him about it prior to the September round.

- d) Two year terms bylaw changes proposal- two year terms instead of one would not take effect for the coming elections - it would have to be implemented 2021. One year term doesn't really get the level of experience and commitment. There are good reasons to consider one year term but also a good reason to consider the two year term commitments. If the position becomes too much it can always be back-filled, and it can be taken care of no matter what the situation. It has to be a supportive environment going forward. Please consider the idea of two years, it alleviates the workload and the right thing for the institution - continuity and less busy work for people choosing to give their time.
- e) Taneka bylaw considerations two members at large and no member representative. Should be filled by either a board member or someone that can work directly with the volunteers. To provide the leadership and direction. Mark had a thought not convinced that a volunteer rep needs to be a board position but there are assigned positions in our bylaws such as track marshall etc. Might benefit from having a Volunteer Rep an assigned position, may or may not be a BOD member, but possibly one of the Members-at-Large Chris agrees it doesn't need to be a board position but a position where the person feels empowered, with a board member assigned to that person. it needs to be a real position. Justin Carr wondering how a volunteer would go about being on the board for OMRRA. Answer they are voting member of OMRRA. Attend regularly more than half the race rounds. Mark think maybe volunteers have a bit of a disadvantage in the current platform since they are busy doing other things and not present in the pits the pits during the day and thus don't have the exposure to the populous that other members havel.

Motion to adjourn meeting - by Matt, 2nd by Josh all in favor - unanimous. Meeting adjourned at 2227
Meeting minutes taken by Indy Lucas