Oregon Motorcycle Road Racing Association

PROFIT AND LOSS COMPARISON

January - July, 2019

NAN-JUL, 2019 JAN-JUL, 2018 (PY) Income		TOTAL	
Advertising Income 400.00 200.00 Balance correction -60.00 0.50 Fines 100.00 -60.00 Gate Fee Income 15,090.00 16,800.00 Injured Riders Fund 380.00 4,739.00 Donation Income 380.00 120.00 TOtal Injured Riders Fund 380.00 16,800.00 Licence Fee Income 14,800.00 16,800.00 Membership Income 12,000 16,000 Miscellaneous Income 1,850.00 1,237.00 Novice School Income 1,850.00 1,235.00 Promotional 1,850.00 1,235.00 Merchandise Sales 1,650.00 1,235.00 Total Promotional 1,850.00 1,235.00 Safety 1,850.00 1,235.00 Air Fence Bontalins 1,850.00 1,235.00 Safety 2,450.00 1,295.00 Safety Fee 7,815.00 1,295.00 Total Sfety 23,436.89 12,295.00 Season pass income 4,995.00 3,		JAN - JUL, 2019	JAN - JUL, 2018 (PY)
Balance correction 6.00.0 0.50 Fines 10.00.0 15.090.0 16.800.0 Gate Fee Income 15.090.0 16.800.0 Injured Riders Fund 7.200.00 4,739.00 Total Injured Riders Fund 7,880.00 4,889.00 Licance Fee Income 14,900.00 1600.00 Miscellaneous Income 120.00 1600.00 Miscellaneous Income 1,886.00 1,287.00 Novice School Income 1,850.00 1,285.00 Promotional 1,650.00 1,235.00 Total Promotional 1,650.00 1,235.00 Safety 1,650.00 1,235.00 Air Fence Donations 1,650.00 1,235.00 Air Fence Bental 800.00 1,295.70 PDX Motorcycle Film Festival 14,306.89 12,959.70 Safety 23,468.99 12,959.70 Season pass income 3,750.00 3,750.00 Total Safety 3,750.00 3,750.00 Title/Championship 1,025.00 11,000.00 To	Income		
Fines 100.00 Gate Fee Income 15,080.00 16,800.00 Injured Riders Fund 7,200.00 4,739.00 Donation Income 7,200.00 4,739.00 TOR Income 380.00 120.00 Total Injured Riders Fund 7,580.00 4,889.00 Licence Fee Income 11,900.00 16,000 Membership Income 120.00 0.00 Novice School Income 1,386.00 1,287.00 Promotional 1,850.00 1,235.00 Merchandise Sales 1,650.00 1,235.00 Total Promotional 1,850.00 1,235.00 Air Fence Rental 800.00 1 Air Fence Ponations 15,500.00 1,295.70 Safety 1 3,500.00 1,295.70 Safety Fee 7,815.00 1,295.70 Salety Fee 2,345.09 12,959.70 Sason pass income 4,995.00 5,420.00 Sponsorship 3,750.00 3,750.00 1,100.00 Track Operations 19,000.00	Advertising Income	400.00	200.00
Gate Fee Income 15,090.00 16,800.00 Injured Riders Fund 7,200.00 4,739.00 TORI Income 380.00 120.00 TOIL Injured Riders Fund 7,580.00 4,889.00 Licence Fee Income 11,990.00 160.00 Membership Income 120.00 100.00 Miscellaneous Income 1,860.00 1,287.00 Novice School Income 1,860.00 1,287.00 Promotional 1,650.00 1,235.00 Total Promotional 515.00 1,235.00 Safety 8 1,650.00 1,235.00 Total Promotional 515.00 1,235.00 1,235.00 Air Fence Donations 515.00 1,235.00	Balance correction	-60.00	0.50
Injured Riders Fund	Fines	100.00	
Donation Income 7,200.00 4,739.00 TOR Income 380.00 120.00 Total Injured Ridors Fund 7,580.00 4,859.00 Licence Fee Income 14,900.00 16,800.00 Miscellaneous Income 120.00 1,287.00 Novice School Income 1,386.00 1,287.00 Promotional 1,650.00 1,235.00 Merchandise Sales 1,650.00 1,235.00 Total Promotional 1,650.00 1,235.00 Air Fence Donations 515.00 1,295.00 Air Fence Rental 800.00 1 PDX Motorcycle Film Festival 14,306.89 12,959.70 Safety Fee 7,815.00 1,295.00 Season pass income 4,995.00 5,420.00 Sponsorship 3,750.00 3,750.00 Trophy/Class 12,275.00 11,000.00 Total Sponsorship 16,025.00 14,750.00 Track Operations 180.00 720.00 Rec Fee Refunds 1,360.00 1,105.00 Square Income <td< td=""><td>Gate Fee Income</td><td>15,090.00</td><td>16,800.00</td></td<>	Gate Fee Income	15,090.00	16,800.00
TOR Income 380.00 120.00 Total Injured Riders Fund 7,580.00 4,889,00 Licence Fee Income 14,900.00 16,800.00 Membership Income 120.00 10,00 Miscellaneous Income 1,386.00 1,287.00 Promotional 3,386.00 1,287.00 Promotional 1,650.00 1,235.00 Satety 3,150.00 1,235.00 Air Fence Donations 515.00 2 Air Fence Rental 800.00 2 PDX Motorcycle Film Festival 3,06.90 12,959.70 Safety Fe 7,815.00 7 Total Safety 23,436.89 12,959.70 Season pass income 4,995.00 5,420.00 Sponsorship 3,750.00 3,750.00 1,100.00 Trotal Safety 3,750.00 14,750.00 14,750.00 Troak Operations 18,025.00 14,750.00 1,000.00 Total Sponsorship 18,025.00 1,105.00 2,000.00 1,105.00 2,000.00 1,105.00 2,000.	Injured Riders Fund		
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Licence Fee Income 14,900.00 16,800.00 Membership Income 120.00 160.00 Miscellaneous Income 0.00 0.00 Novice School Income 1,386.00 1,287.00 Promotional 1,650.00 1,235.00 Total Promotional 1,650.00 1,235.00 Safety \$8.00.00 \$8.00.00 PDX Motorcycle Film Festival 800.00 \$9.00 PDX Motorcycle Film Festival 14,306.89 12,959.70 Safety Fee 7,815.00 \$9.00 \$9.00 PDX Motorcycle Film Festival 4,995.00 \$9.00	TOR Income	380.00	120.00
Membership Income 120.00 Miscellaneous Income 0.00 Novice School Income 1,386.00 1,287.00 Promotional 1,650.00 1,235.00 Merchandise Sales 1,650.00 1,235.00 Total Promotional 1,650.00 1,235.00 Safety 8 1,250.00 Air Fence Donations 515.00 1,295.07 Air Fence Rental 800.00 1,295.07 PDX Motorcycle Film Festival 14,306.89 12,959.70 Safety Fee 7,815.00 5,420.00 Safety Fee 3,750.00 5,420.00 Season pass income 4,995.00 5,420.00 Sponsorship 3,750.00 3,750.00 Trophy/Class 12,275.00 11,000.00 Total Sponsorship 16,025.00 14,750.00 Track Operations 180.00 1,176.00 Entry Fee Income 93,539.99 127,687.40 Post Registration fees 180.00 1,105.00 Race Fee Refunds 1,360.00 1,105.00	Total Injured Riders Fund	7,580.00	4,859.00
Miscellaneous Income 0.00 Novice School Income 1,386.00 1,287.00 Promotional 1,650.00 1,235.00 Merchandise Sales 1,650.00 1,235.00 Total Promotional 1,650.00 1,235.00 Safety 3 3 3 3 3 3 3 3 3 2 2 3 <t< td=""><td>Licence Fee Income</td><td>14,900.00</td><td>16,800.00</td></t<>	Licence Fee Income	14,900.00	16,800.00
Novice School Income 1,386.00 1,287.00 Promotional 1,650.00 1,235.00 Merchandise Sales 1,650.00 1,235.00 Total Promotional 1,650.00 1,235.00 Safety 2 2 Air Fence Donations 515.00 515.00 Air Fence Rental 800.00 12,959.70 PDX Motorcycle Film Festival 14,306.89 12,959.70 Safety Fee 7,815.00 12,959.70 Saeson pass income 4,995.00 5,420.00 Sponsorship 3,750.00 3,750.00 Title/Championship 3,750.00 3,750.00 11,000.00 Total Sponsorship 16,025.00 14,750.00 Track Operations 180.00 720.00 Rentry Fee Income 93,539.99 127,687.40 Post Registration fees 180.00 720.00 Race Fee Refunds 3,350.00 73,724.00 Square Income 0.00 73,724.00 Track Day 7,665.00 73,724.00 Total Track Operations </td <td>Membership Income</td> <td>120.00</td> <td>160.00</td>	Membership Income	120.00	160.00
Promotional Merchandise Sales 1,650.00 1,235.00 Total Promotional 1,650.00 1,235.00 Safety 3 1,550.00 1,235.00 Air Fence Donations 515.00 1 2 2 2 2 2 2 2 2 3 1 2,959.70 3 3 12,959.70 3	Miscellaneous Income		0.00
Merchandise Sales 1,650.00 1,235.00 Total Promotional 1,650.00 1,235.00 Safety Safety Safety Air Fence Donations 515.00 1,235.00 Air Fence Rental 800.00 1,2959.70 PDX Motorcycle Film Festival 14,306.89 12,959.70 Safety Fee 7,815.00 12,959.70 Total Safety 23,436.89 12,959.70 Season pass income 4,995.00 5,420.00 Sponsorship 3,750.00 3,750.00 3,750.00 Total Sponsorship 16,025.00 14,750.00 Total Sponsorship 16,025.00 14,750.00 Track Operations 180.00 720.00 Entry Fee Income 93,539.99 127,687.40 Post Registration fees 180.00 720.00 Race Fee Refunds 1,360.00 73,724.00 Square Income 0.00 73,724.00 Track Dya 57,645.00 73,724.00 Total Track Operations 150,004.99 201,026.40 Tra	Novice School Income	1,386.00	1,287.00
Total Promotional 1,850.00 1,235.00 Safety Contain Safety S15.00 1,235.00 Air Fence Bental 800.00 12,959.70 PDX Motorcycle Film Festival 14,306.89 12,959.70 Safety Fee 7,815.00 12,959.70 Total Safety 23,436.89 12,959.70 Season pass income 4,995.00 5,420.00 Sponsorship 3,750.00 3,750.00 Tritle/Championship 3,750.00 11,000.00 Total Sponsorship 16,025.00 14,750.00 Track Operations 16,025.00 14,750.00 Entry Fee Income 93,539.99 127,687.40 Post Registration fees 180.00 720.00 Race Fee Refunds 1,180.00 720.00 Race Fee Refunds 1,360.00 1,105.00 Square Income 0.00 73,724.00 Track Day 57,645.00 73,724.00 Total Track Operations 150,004.99 201,026.40 Transponder Rental Income 75.00 825.00	Promotional		
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Air Fence Donations 515.00 Air Fence Rental 800.00 PDX Motorcycle Film Festival 14,306.89 12,959.70 Safety Fee 7,815.00 7 Total Safety 23,436.89 12,959.70 Season pass income 4,995.00 5,420.00 Sponsorship 3,750.00 3,750.00 Trophy/Class 12,275.00 11,000.00 Total Sponsorship 16,025.00 14,750.00 Track Operations 180.00 720.00 Entry Fee Income 93,539.99 12,687.40 Post Registration fees 180.00 720.00 Race Fee Refunds 1,360.00 1,105.00 Square Income 0.00 73,724.00 Track Day 57,645.00 73,724.00 Total Track Operations 150,004.99 201,026.40 Transponder Rental Income \$235,702.80 \$276,322.60 GROSS PROFIT \$235,702.80 \$276,322.60 GROSS PROFIT \$235,702.80 \$276,322.60 Expenses 200,000 200,000	Total Promotional	1,650.00	1,235.00
Air Fence Donations 515.00 Air Fence Rental 800.00 PDX Motorcycle Film Festival 14,306.89 12,959.70 Safety Fee 7,815.00 7 Total Safety 23,436.89 12,959.70 Season pass income 4,995.00 5,420.00 Sponsorship 3,750.00 3,750.00 Trophy/Class 12,275.00 11,000.00 Total Sponsorship 16,025.00 14,750.00 Track Operations 180.00 720.00 Entry Fee Income 93,539.99 12,687.40 Post Registration fees 180.00 720.00 Race Fee Refunds 1,360.00 1,105.00 Square Income 0.00 73,724.00 Track Day 57,645.00 73,724.00 Total Track Operations 150,004.99 201,026.40 Transponder Rental Income \$235,702.80 \$276,322.60 GROSS PROFIT \$235,702.80 \$276,322.60 GROSS PROFIT \$235,702.80 \$276,322.60 Expenses 200,000 200,000	Safety		
Air Fence Rental 800.00 PDX Motorcycle Film Festival 14,306.89 12,959.70 Safety Fee 7.815.00 7.815.00 Total Safety 23,436.89 12,959.70 Season pass income 4,995.00 5,420.00 Sponsorship 3,750.00 3,750.00 Title/Championship 3,750.00 3,750.00 Tophy/Class 12,275.00 11,000.00 Total Sponsorship 16,025.00 14,750.00 Track Operations 93,539.99 127,687.40 Post Registration fees 9,809.99 127,687.40 720.00 Race Fee Refunds 1,360.00 7,105.00 720.00 Race Fee Refunds 1,360.00 7,105.00 7,000 <th< td=""><td>•</td><td>515.00</td><td></td></th<>	•	515.00	
PDX Motorcycle Film Festival Safety Fee 14,306.89 12,959.70 Safety Fee 7,815.00 12,959.70 Total Safety 23,436.89 12,959.70 Season pass income 4,995.00 5,420.00 Sponsorship 3,750.00 3,750.00 3,750.00 Trophy/Class 12,275.00 11,000.00 Total Sponsorship 16,025.00 14,750.00 Track Operations 93,539.99 127,687.40 Post Registration fees 180.00 720.00 Race Fee Refunds 1,360.00 1,105.00 Square Income 0.00 73,724.00 Total Track Operations 150,004.99 201,026.40 Transponder Rental Income 750,004.99 2276,322.60 GROSS PROFIT \$235,702.88 \$276,322.60 Expenses Operating Expenses 40.00 AMB purchase/repair 40.00 Banking Fees 332.16 101.00		800.00	
Safety Fee 7,815.00 Total Safety 23,436.89 12,959.70 Season pass income 4,995.00 5,420.00 Sponsorship "Title/Championship 3,750.00 3,750.00 Trophy/Class 12,275.00 11,000.00 Total Sponsorship 16,025.00 14,750.00 Track Operations 93,539.99 127,687.40 Post Registration fees 180.00 720.00 Race Fee Refunds 1,360.00 -1,105.00 Square Income 0.00 73,724.00 Track Day 57,645.00 73,724.00 Total Track Operations 150,004.99 201,026.40 Transponder Rental Income 75.00 825.00 GROSS PROFIT \$235,702.88 \$276,322.60 Expenses Operating Expenses AMB purchase/repair 40.00 Banking Fees 332.16 101.00	PDX Motorcycle Film Festival	14,306.89	12,959.70
Total Safety 23,436.89 12,959.70 Season pass income 4,995.00 5,420.00 Sponsorship			
Sponsorship 3,750.00 3,750.00 Trophy/Class 12,275.00 11,000.00 Total Sponsorship 16,025.00 14,750.00 Track Operations \$	Total Safety	23,436.89	12,959.70
Title/Championship 3,750.00 3,750.00 Trophy/Class 12,275.00 11,000.00 Total Sponsorship 16,025.00 14,750.00 Track Operations \$	Season pass income	4,995.00	5,420.00
Trophy/Class 12,275.00 11,000.00 Total Sponsorship 16,025.00 14,750.00 Track Operations 12,275.00 14,750.00 Entry Fee Income 93,539.99 127,687.40 Post Registration fees 180.00 720.00 Race Fee Refunds -1,360.00 -1,105.00 Square Income 0.00 73,724.00 Track Day 57,645.00 73,724.00 Total Track Operations 150,004.99 201,026.40 Total Income \$235,702.88 \$276,322.60 GROSS PROFIT \$235,702.88 \$276,322.60 Expenses Operating Expenses 40.00 AMB purchase/repair 40.00 Banking Fees 332.16 101.00	Sponsorship		
Total Sponsorship 16,025.00 14,750.00 Track Operations	Title/Championship	3,750.00	3,750.00
Track Operations 93,539.99 127,687.40 Entry Fee Income 93,539.99 127,687.40 Post Registration fees 180.00 720.00 Race Fee Refunds -1,360.00 -1,105.00 Square Income 0.00 73,724.00 Track Day 57,645.00 73,724.00 Total Track Operations 150,004.99 201,026.40 Transponder Rental Income 75.00 825.00 Total Income \$235,702.88 \$276,322.60 GROSS PROFIT \$235,702.88 \$276,322.60 Expenses Operating Expenses 40.00 AMB purchase/repair 40.00 Banking Fees 332.16 101.00	Trophy/Class	12,275.00	11,000.00
Entry Fee Income 93,539.99 127,687.40 Post Registration fees 180.00 720.00 Race Fee Refunds -1,360.00 -1,105.00 Square Income 0.00 73,724.00 Track Day 57,645.00 73,724.00 Total Track Operations 150,004.99 201,026.40 Transponder Rental Income 75.00 825.00 GROSS PROFIT \$235,702.88 \$276,322.60 Expenses Operating Expenses AMB purchase/repair 40.00 Banking Fees 332.16 101.00	Total Sponsorship	16,025.00	14,750.00
Post Registration fees 180.00 720.00 Race Fee Refunds -1,360.00 -1,105.00 Square Income 0.00 73,724.00 Track Day 57,645.00 73,724.00 Total Track Operations 150,004.99 201,026.40 Transponder Rental Income 75.00 825.00 GROSS PROFIT \$235,702.88 \$276,322.60 Expenses Operating Expenses Operating Expenses 40.00 Banking Fees 332.16 101.00	Track Operations		
Race Fee Refunds -1,360.00 -1,105.00 Square Income 0.00 73,724.00 Track Day 57,645.00 73,724.00 Total Track Operations 150,004.99 201,026.40 Transponder Rental Income 75.00 825.00 Total Income \$235,702.88 \$276,322.60 GROSS PROFIT \$235,702.88 \$276,322.60 Expenses Operating Expenses AMB purchase/repair 40.00 Banking Fees 332.16 101.00	Entry Fee Income	93,539.99	127,687.40
Square Income 0.00 Track Day 57,645.00 73,724.00 Total Track Operations 150,004.99 201,026.40 Transponder Rental Income 75.00 825.00 Total Income \$235,702.88 \$276,322.60 GROSS PROFIT \$235,702.88 \$276,322.60 Expenses Operating Expenses AMB purchase/repair 40.00 Banking Fees 332.16 101.00	Post Registration fees	180.00	720.00
Track Day 57,645.00 73,724.00 Total Track Operations 150,004.99 201,026.40 Transponder Rental Income 75.00 825.00 Total Income \$235,702.88 \$276,322.60 GROSS PROFIT \$235,702.88 \$276,322.60 Expenses Operating Expenses 40.00 AMB purchase/repair 40.00 Banking Fees 332.16 101.00	Race Fee Refunds	-1,360.00	-1,105.00
Total Track Operations 150,004.99 201,026.40 Transponder Rental Income 75.00 825.00 Total Income \$235,702.88 \$276,322.60 GROSS PROFIT \$235,702.88 \$276,322.60 Expenses Operating Expenses 40.00 AMB purchase/repair 40.00 Banking Fees 332.16 101.00	Square Income	0.00	
Transponder Rental Income 75.00 825.00 Total Income \$235,702.88 \$276,322.60 GROSS PROFIT \$235,702.88 \$276,322.60 Expenses Operating Expenses 40.00 AMB purchase/repair 40.00 Banking Fees 332.16 101.00	Track Day	57,645.00	73,724.00
Total Income \$235,702.88 \$276,322.60 GROSS PROFIT \$235,702.88 \$276,322.60 Expenses Operating Expenses 40.00 AMB purchase/repair 40.00 Banking Fees 332.16 101.00	Total Track Operations	150,004.99	201,026.40
GROSS PROFIT \$235,702.88 \$276,322.60 Expenses Operating Expenses 40.00 AMB purchase/repair 40.00 Banking Fees 332.16 101.00	Transponder Rental Income	75.00	825.00
Expenses Operating Expenses AMB purchase/repair Banking Fees 332.16 40.00	Total Income	\$235,702.88	\$276,322.60
Operating Expenses AMB purchase/repair Banking Fees 332.16 40.00 101.00	GROSS PROFIT	\$235,702.88	\$276,322.60
Operating Expenses AMB purchase/repair Banking Fees 332.16 40.00 101.00	Expenses		
AMB purchase/repair 40.00 Banking Fees 332.16 101.00			
Banking Fees 332.16 101.00			40.00
·		332.16	
	Banquet	575.00	575.00

	TOTAL	
	JAN - JUL, 2019	JAN - JUL, 2018 (PY)
Banquet Trophies	2,352.00	4,912.00
Total Banquet	2,927.00	5,487.00
Communications		
Merchandise	1,451.50	653.00
Promotions/Marketing/PR	590.99	1,151.50
Public Relations Event	2,099.73	
Total Communications	4,142.22	1,804.50
Hardware/Software	245.73	739.97
Miscellaneous Expense	0.00	
Novice Program		
New Racer Workshops		211.78
Novice Marketing	55.00	
Novice School	3,107.49	6,000.00
Total Novice Program	3,162.49	6,211.78
Office Administrator	14,000.00	18,753.54
Employer P/R taxes		1,551.38
Payroll Processing Fees	217.75	712.60
Total Office Administrator	14,217.75	21,017.52
Office or Storage Rent		500.00
Office Supplies	1,027.80	1,836.80
P.O. box rental	67.00	120.00
PDX Motorcycle Film Festival		528.82
Phone/Wireless	1,465.13	1,349.01
Postage & Delivery	180.76	277.21
Safety Related		
Air Fence Deployment	5,000.00	5,000.00
Air Fence Maintenance	117.49	5,954.57
Fire Extinguisher or servicing	1,192.00	423.00
KH Coaching Program	5,000.00	
Safety-Other	158.55	12,795.56
Total Safety Related	11,468.04	24,173.13
State of Oregon{86}	50.00	50.00
Web Hosting Services	134.40	259.40
Total Operating Expenses	39,420.48	64,496.14
Race Day Expenses		
ASIT	75.92	
Electronic Registration-TI	178.90	203.45
Equipment & Supplies		
Crash Retrieval	405.59	1,052.13
Equipment{77}	1,641.28	
Supplies; Grease Sweep, Paint	83.56	376.42
Total Equipment & Supplies	2,130.43	1,428.55
Insurance-		
General Liability, D&O	15,822.00	13,717.00
Total Insurance-	15,822.00	13,717.00
IRF Funds Distribution	4,000.00	400.00
Merchant Services	3,354.30	3,531.75
morandin our riodo	0,007.00	0,001.70

	TOTAL	
	JAN - JUL, 2019	JAN - JUL, 2018 (PY)
PayPal Fees	358.62	372.18
QuickBooks Payments Fees	152.80	
Total Merchant Services	3,865.72	3,903.93
Printing-race day programs	3,536.00	3,250.00
Protest & Rulebook Expense	462.34	822.34
Tech Stickers	798.30	663.75
Track Day Expense	49,508.42	50,215.64
Track rental-total PIR invoice	103,132.83	96,107.97
Trophies	36.00	
Turn Workers		
Drinks/Snacks	2,379.79	2,308.38
Other-includes BBQ & Ice	1,178.00	2,714.25
Spectra/No-Brakes		
Beverages-turn workers	4,081.50	3,262.50
Food-turn workers	3,082.00	2,507.75
Total Spectra/No-Brakes	7,163.50	5,770.25
volunteer shirts		653.35
Total Turn Workers	10,721.29	11,446.23
Wrist bands	209.49	258.03
Total Race Day Expenses	194,477.64	182,416.89
Total Expenses	\$233,898.12	\$246,913.03
NET OPERATING INCOME	\$1,804.76	\$29,409.57
Other Income		
Interest Income	17.43	24.93
Total Other Income	\$17.43	\$24.93
NET OTHER INCOME	\$17.43	\$24.93
NET INCOME	\$1,822.19	\$29,434.50