



Oregon Motorcycle Road Racing Association Board Meeting Minutes

Date: December 6, 2018

Location: Chris Page and Patty Garner's house, 7:00 – 9:00 p.m.

Board Members: Chris Page, Keith DiBrino, Tullio Celano, Josh McKay, Alex Taylor,
Mark Wilson, Taneka Burwell-Means

Absent: Matt O'Rourke

Guests/Members: James Lucas, Shelley Sibert, Justin Carr, Brooks Cooper

Tullio called meeting to order at 1912.

BUSINESS ITEMS:

1) Guest Business

*Shelly Sibert- Would like to see race numbers be more visible on bikes.

*Justin Carr - Concur.

*Brooks Cooper - Offered introduction to new board members, and stated his purpose as OMRRA's lawyer. The OMRRA Board is his client, and has attorney-client privilege, so do not forward "privileged" information beyond the Board.

Brooks says there is no "legal" reason to keep #72 held so if Eirick Nielson does not

2) Approve October BOD Minutes

3) Financial report – Keith, Taneka (1st budget)

Revised September financials - Keith asking to update for new information - 2nd by Tullio - vote was unanimous.

October financials - Net loss of 35K - TI invoice was \$4,900. Charged off the prepaid banquet trophies - a lot of expenses in the month charged off that wasn't during the actual month.

October net loss of approximately 21K which was 13K better than last year.

15K for PIR for dates to be held for 2019.

Banquet - big expense for the month - the banquet costs more then it comes in - lost \$4,500 for the month of November 2018 due to covering the cost of the banquet.

*Chris Page - film festival - when would we like to received the invoice? Answer any time is fine because it can be put as a future cost etc.

*Keith- We could proactively send them a deposit without any invoice?

\$200 Advertising costs for MotoBits.

6:11 PM

12/04/18

Accrual Basis

Oregon Motorcycle Road Racing Association
Balance Sheet
As of October 31, 2018

	<u>Oct 31, 18</u>
ASSETS	
Current Assets	
Checking/Savings	
PayPal-Regular	4,817.47
General Checking #5981	2,925.77
Account #8827	
Safety Equipment Fund	5,228.60
Injured Rider's Fund	14,502.74
Total Account #8827	19,731.34
Money Mkt-Savings #6789	54,013.96
Checking #5957	10,957.85
Cash box	500.00
Total Checking/Savings	92,946.39
Accounts Receivable	
Accounts Receivable	3,350.00
Total Accounts Receivable	3,350.00
Total Current Assets	96,296.39
TOTAL ASSETS	<u>96,296.39</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	16,237.28
Total Accounts Payable	16,237.28
Other Current Liabilities	
TI Credits	13,544.00
Total Other Current Liabilities	13,544.00
Total Current Liabilities	29,781.28
Total Liabilities	29,781.28
Equity	
Opening Balance Equity	53,827.85
Retained Earnings	33,381.94
Net Income	-20,694.68
Total Equity	66,515.11
TOTAL LIABILITIES & EQUITY	<u>96,296.39</u>

4) New Business

a) Chair for next meeting- Tullio

*Tullio- nominated Josh McKay for chair of next board meeting January 2019.

b) 2019 Rules package presentation to BOD - Chris

Rules Committee met four times and had good attendance - each meeting was 2 to 3 hours long sometimes more, a substantial commitment. There were 7 or 8 people at each meeting. -We received rules proposals from members and meeting committee members and also had good discussions. We also pursued some interaction with WMRRA - gave some input to WMRRA but have yet to receive anything back from them in writing but impression that WMRRA has adopted aligning shared race classes to make combined rounds easier. Please with process and progression and transparency - additionally the minutes and notes have been posted for two weeks now on the web site. Rules input has received no input from membership yet.

Board approval needed for everything except A, B, C, and D and also ask for the remainder of changes for rules for the ballot to go out the general membership. High confidence that we have correct emails of members and feel like there is better transparency.

*Chris Page - Motion to approve Rules 2019 Board Section - (non race class approved by board) with the exception of A, B, C, and D - Mark Wilson 2nd. - Vote - unanimous.

*Chris Page - Motion that the board approves sending changes to A, B, C and D to membership for vote - Mark Wilson - 2nd, timeline clarification of the vote - put the ballot out on December 9th - (Sunday) and that the voting period will go until December 21st - which is 12 days - in order to then get the tallying done and get information out before Christmas and to get the rules posted online prior to January 1st, 2019.

*Keith - are the equivalent of the ballot on the web site now? Yes, posted now on website, has been there present on the web site for at least two weeks.

Rules posted to OMRRA website for January 1, 2019 - this is the goal - email and facebook post and website post etc. with results - electronic version of rules etc. Grateful to Hannah, Justin, Jason, Austen, Derek along with people in the room.

Vote - unanimous.

c) 2019 Schedule - Matt

Moved NRS - moving from June to July - official - April and July not June 2019. Do we know when we are doing chicane weekends? June and August - typical of each year.

*Keith - making a motion to amend and update to include NRS April and July and Chicane June and August rounds - Mark 2nd, any discussion? No further - vote: unanimous.

d) Ken Hill Update - Chris

Otherwise occupied and will get to this next month.

e) Follow-up on 2019 Strategic Planning meeting, Big Ideas - Chris

Had a meeting off site and talked about opportunities and where they are and are not - several things will continue or happen of their own accord - good struction behind them or history - important to financial well being of the club - WMRRA round will happen - did not list Track Days or Film Festival as big ideas but they will continue as the same form in previous years. Did not identify those as new emphasis areas. Talked about the office and some trajectory for efficiency. Add resources to areas - first NRS very important and had a dip in Novice

participation last year and how can we connect to the community in a way to participate in the program. How to increase participation - this is a potential 20K benefit for the club.

2nd we talked about fee structure and will add \$20 safety fee for every registration coming in 2019 for safety related things. Airfence deployment etc. and think we can and should generate 15K for \$20 safety fee. Talked about this instead of incrementally raising prices - more palatable for the approach.

3rd - sponsorship for both the club and and film festival - getting some help for this and delegating to people willing to help like David Wright who has offered to get the most revenue that we can for these areas. Probably a 5K opportunity between the film and the club.

These 3 ideas come together as a 40K total for these ideas.

*Keith - looking for help or looking for someone to take the lead for sponsorship? Patty - looking for someone to take the lead on sponsorship. Chris Page - there is a lot of coordination for sponsorship with communication - that goes well beyond what is obvious. Timing is now - it needs to start now.

f) Bylaws proposals for 2019 - Matt

None at this time - held over until January 2019.

g) 2019 Trophies, purchasing, changes, etc. - Matt

None at this time. Taneka - will need to order more - consumed most of our inventory this year.

h) OPRT for 2019 - Chris/Mark/Tullio

*Tullio - time to schedule a phone call with Alan. More January 2019. Mark Wilson - showing up without enough support for corner working. Good opportunity for track day riders but need to make sure there are enough people to cover and people who know the correct flags etc.

Alex Taylor asking if moving the groups around could be discussed or looked at etc>? Tullio and Chris said yes they were hoping to discuss this with Alan for sure. SV's and Ninja 250's with racers on them a better scenario - Justin Carr - non racers feel better being out there without racers etc. Chris Page - ask track day comes into focus would be good to get people to help promote certain aspects of the track days etc.

Tullio - selection of marshalls and also fast groups etc. not self selecting into fast group.

Track Day - Taneka - to ensure they are doing at least one track crossing - almost every race Friday it was very different. Josh McKay - it takes someone on corner 9 with experience.

i) Turnover of Treasurer from Keith to Taneka

No motion needed.

5) Committee/Team Reports

a) Rules Committee - Chris

Already covered. Tullio - last year we discussed possibility of starting process in June - do we want to revisit this for the coming year or? Potentially having some sessions at the track in the evening etc. to have more people participate. Keith - not at the track but maybe some other time during the season - Patty - maybe not "rules meetings" but maybe from a formatting situation like conversations with vintage riders etc. it is better if rules come from more than one racer. Chris Page - talk about rules at riders meeting. Tell them you can submit rules whenever you want - we could request submissions earlier and this would be a good thing. Meetings were primarily October and November - all done before thanksgiving. Tullio - ripple effect when one thing is changed but winds up affecting several other things.

b) WMRRRA - alignment of rules/safety/Ridge runoff going into 2019 - Matt

Chris Page covered earlier during rules/safety comments - making it easier to run shared events - impression is that they will adopt a lot of it but it is yet to be determined at the moment - this is a process and we will keep trying to but real progress has been made with several classes - 400/600/OS etc. Once you break out of OS you have broken out period. Encouraging WMRRRA

to focus on runoff issues as well as wall issues at the ridge and asking them to focus on these issues primarily since this affects our shared events.

c) Banquet - Shall we book 2019 @ World of Speed? Josh, Patty

Timing for banquet is challenging this year because Thanksgiving is going to be late - we can do it December 7th or we can do it early November. Tullio makes a motion to secure December 7th at WOS - Josh 2nd - vote unanimous.

d) Novice Program NRS/NRW - Alex

Alex - racer workshops - Adolfo and Patrick working on these - January, February and March hopefully and somewhat distributed across PDX. EDR, Cycle Tune and somewhere else. Alex - Thursday and Saturday in same week - Thursday was better than Saturday. Evenings weekdays is probably where these are going to go. Patty needs to have a big heads up to push the information out widely enough. They came up with wanting to make a series of it so building on the same type of issues but get the series of information - to encourage participation. Chris Page to dial up the participation we need time and communication to get people excited about it.

e) Sponsorship. Apex, OPRT, - Patty

Get changes to Patty for any forms before Christmas.

Keith - waitlist form - Chris remembers it being approved by the board - Keith will email Patty.

f) Communication - Patty

Patty - more time than last year - if she can get the three dates then she can get materials and graphics and other things done prior to the end of the year - forms, rule books, posters etc. Would like to have these printed early January 2019 - to start handing out a lot earlier. Female mentorship program - several women interested in this - also help promote the club - hero cards - and also have a full complement of hero cards so people can see the story about what people are doing - like baseball cards. We have our trifold but what we don't have is something we can hand out that has the information about "so you want to go racing" - start promoting our racers because this is something we don't do very well. We were down at Mac Track and Kayla was there with two of her female friends - who were interested in racing - had nothing to give them - no stories to give them about how others got started etc. Rides done right - Larry Lulay. Winter trackside will have to go out in December also - to let people know about the upcoming registration stuff etc. Would like to get this out between Christmas and New Year.

*Alex - Jason Hill is working on a series of videos - bike tech, race starts and gear tech. To post those on website etc. 2nd, novice participation huge driver for money for the club - maybe think about incentives not sure which one is the right incentive. Motocorsa and MotoGP? If we could get contact information and spur this now to create participation. Patty - We could use promotions using facebook and could maybe do this to spend some money and boost a lot of this - Chris - this could be an interesting conversation to have with them about how to contact people that they might want to contact in turn them contacting people we want to reach.

*Chris - have brought instructors from OMRRA to help them with their instructor staff etc.

*Alex - should have some sign up bonus etc - whatever the incentive is decided on.

*Patty - concern, we should also back up with social media and the reason why is so much comes into emails that are just going to hidden places but to cover ourselves 8 different ways - to target people and not just emails - can't really broadcast this - incentive to bring in racers from our other racers. Patty is saying lets do all of it -

*Tullio - if you purchase three track days then you get NRS free. Goal should be fill the class not about the initial money because they will hopefully continue to race.

*Tullio could thrown in the transponder rental also - but there are a lot of possibilities - Chris - not sure we need to do this but areas to explore.

*Alex- Larry LuLay - rides done right - Alex - he is thinking about coming racing with us this next year - how do you go from zero to racing.

*Chris Page - give him free NRS - Free membership for videos etc. Just do it - Alex will contact him and let him know what kind of videos we need. Maybe more of what Jason Hill has started - VLOG's, to help the program be better and live longer. How do we end up with someone to do something meaningful.

g) Office - Indy

Budget hours per month based on past hours etc. being more efficient and delegating more. Putting together a proposal for an actual contract between OMRRA and Indy Training, Inc. will be working with Matt in the next month or so if he has time to try to get this document ready for board approval by early 2019. Waiting for now for tax situation to be able to accurately evaluate what the difference between being an employee looks like versus independent contractor.

h) Volunteers - Chris

Volunteers - texted with TJ and Jason Quigley - co-race directors - Jim Thompson is retiring officially from being a corner worker and tower person officially - need a focused effort on tower crew - definite documentation for what the job looks like and what we need going forward. We don't have a robust situation in the tower like we do with race director now. Jim will not be back. Patty - need to focus in on volunteers - where are we at with Monta - and insurance situation for Rex's rangers ?? don't want to wait until volunteer meeting to talk about needing volunteers. One of the board members need to grab on to this and go forward to champion this going forward.

i) Airfence – Mark

Mark Wilson - containers continuing to rot and rust and more water coming in.

*Chris - didn't we wind up with a new container?

*Mark - we have 5 or 6 - Keith - two additional containers - PIR got the new ones that were in a different spot - the ones leaking are the only concern. Tullio - there is a product called splash zone - quick setting epoxy you can apply even during the wet.

j) Bike Tech – Tullio

No real rule changes that would make a huge difference to bike tech.

k) ASIT – Taneka

Ditto to bike tech.

l) Registration - Keith/Indy

We have it dialed in should be quick and easy this year - license fee - gate fee - etc. Gate fees being included could be revenue general or ? Not sure if revenue positive, neutral or negative? WMRRA gate pass not included with OMRRA. Keith - making a motion to not change gate fee pass - Tullio 2nd - discussion - Taneka asking about wristbands and security - not compliance with racers it is more non-racers - vote to keep current gate pass structure fee the same - unanimous.

m) Hall of Fame - Patty

Hall of Fame - went well at banquet now creating website.

n) Film Festival - Chris

Very cool films - best we have had for a whole overall. Quality is very high and the international contributions or applications are "off the hook" - exceptional. Submissions have closed and next week we will make the selections - list of countries - US, Argentina, Germany, Italy, Sweden, Japan, Nigeria, Spain, England and Peru. 52

legitimate films submitted within the last year. New York City Film Festival got mad at each other and quit so Portland as of January 2019 6th year will be the longest running Motorcycle Film Festival in the US.

6) Open items

a) IRF

Tullio - been accumulating so should we do adjustments to payouts or leave it alone. Shelley asking if she could put \$1,000 into the IRF from her mom's money after other things are taken care of - Chris Page says yes. Chris told her there is a mechanism and want to make sure it's okay with Shelley - and will talk with her off line. Might be able to generate double - but can most definitely discuss further off line.

Tullio - is it maybe time to discuss another donation for Alex Marley - Shelley brought up his needs etc. Chris Page would like to discuss further off line.

b) Chicane Report - Analyze support for more/fewer/no chicane weekends - ?

TBD later with Matt O'Rourke. Possible survey monkey?

c) PIR Turf Status and Fall Maintenance - Keith

No further information at this time - at this point probably waiting to see what Spring 2019 looks like.

d) PIR Traction Paint Status - Keith

No further information at this time - at this point probably waiting to see what Spring 2019 looks like. PIR position has not changed on this item at this time.

e) Backup and Cross Training of Key volunteer positions & changes and plans/commitments for 2019: Race Director, Course Control, Starter, TI - Chris

More later.

f) Plans for 2019 General Membership Meeting

Need to pick the date and the place prior to next board meeting. Ringlers again - for general membership meeting (as long as the BOD looks at the budget draft in December - BOD should be able to vote January BOD meeting). February 12th. Kennedy school for volunteer meeting March 9th, 2019.

Minutes taken by Indy Lucas

Meeting adjourned at 2205