

# Oregon Motorcycle Road Racing Association Board Meeting Agenda

Date: March 21, 2018

Location: Clyde's Prime Rib, 7:00 – 9:00 p.m.

Board Members: Chris Page, Matt O'Rourke, Keith DiBrino, Tullio Celano, Monta

Knudson, Alex Taylor, Mark Wilson:

Guests/Members: Daric Cheshire, Micah Grohn, Taneka Burwell-Means, Josh Mayfield,

Rodney Bender, Gordon Lawrence, Adolfo Valdovinos.

# **BUSINESS ITEMS:**

1. Guest business

2. Financial report – Keith \$91,949 in accounts - Assets 125K

11:18 AM 03/22/18 Accrual Basis

# Oregon Motorcycle Road Racing Association Balance Sheet As of February 28, 2018

	Feb 28, 18
ASSETS Current Assets	
Checking/Savings PayPal-Airfence PayPal-Regular General Checking #5981	866.24 411.22 28,836.04
Account #8827 Safety Equipment Fund Injured Rider's Fund	23,782.31 7,465.24
Total Account #8827	31,247.55
Money Mkt-Savings #6789 Checking #5957 Cash box	28,994.86 1,085.58 500.00
Total Checking/Savings	91,941.49
Accounts Receivable Accounts Receivable	2,000.00
Total Accounts Receivable	2,000.00
Other Current Assets Prepaid Future Expense	31,427.53
Total Other Current Assets	31,427.53
Total Current Assets	125,369.02
TOTAL ASSETS	125,369.02
LIABILITIES & EQUITY Equity	
Opening Balance Equity	53,827.85
Retained Earnings Net Income	33,381.94 38.159.23
Total Equity	125,369.02
TOTAL LIABILITIES & EQUITY	125,369.02

3:58 PM 03/22/18 Accrual Basis

# Oregon Motorcycle Road Racing Association Profit & Loss February 2018

	Feb 18
Ordinary Income/Expense	
Income	
Track Operations Track Day	4,975.00
Total Track Operations	4,975.00
Airfence Income PDX Motorcycle Film Festival	12,959.70
Total Airfence Income	12,959.70
Promotional Merchandise Sales	420.00
Total Promotional	420.00
Season pass income Licence Fee Income Membership Income Novice School Income Miscellaneous Income Balance correction	1,900.00 5,800.00 40.00 198.00 0.00 0.00
Total Income	26,292.70
Expense Race Day Expenses Electronic Registration-TI Merchant Services PayPal Fees Merchant Services - Other	17.95 12.26 347.47
Total Merchant Services	359.73
Protest & Rulebook Expense	462.34
Total Race Day Expenses	840.02
Operating Expenses Safety Related Air Fence Maintenance	196.42
Total Safety Related	196.42
Communications Promotions/Marketing/PR	622.00
Total Communications	622.00
Novice Program New Racer Workshops	211.78
Total Novice Program	211.78
Banking Fees Web Hosting Services	5.00 20.00
Office Administrator Payroll Processing Fees Employer P/R taxes Office Administrator - Other	193.02 293.02 2,877.50
Total Office Administrator	3,163.54
Office Space Rent Office Supplies Postage & Delivery Phone/Wireless	450.00 254.63 150.00 182.99
Total Operating Expenses	5,256.36
Total Expense	6,096.38
Net Ordinary Income	20,196.32

#### 3. New Business

- a. Meeting Agenda/Minutes publication process Tullio Process is to make the agenda available the day before the board meeting.
  - b. GM and Volunteer meeting recaps
- \*Matt Patty was the one getting the food for everyone best meeting so far, a lot was learned.
  - c. Confirm April race schedule
- \*Chris Should we run 600 Sportsman and OS on same grid? Chris and Keith discussed this and agreed to try running same time (wave start) Saturday and seperate on Sunday. Allows for more practice time Saturday, and consistent with other organizations also.
- \*Keith We might see people avoiding mixed grid on Saturday, but have not heard anything from anyone at this time regarding this issue.
- \*Tullio Combined might be better both days, as very few people will be eligible to run both. The people who are most likely to step up to Open Sportsman on 600's, probably DQ out of 600 Sportsman.
- \*Alex Taylor suggested having two practices on Sunday to even it out between days.
- \*Daric Cheshire One more point: Vintage LW is combining Ninja and Vintage going to cause any problems? Should starts be wave or no wave?
- \*Chris Explained that there are different wave starts: Long Wave, Short Wave and No wave. Chris would advocate for waving for consistency, and waving is much easier. Wave start makes it more likely for slower racers to lose a lap? Saying safety is more important due to slow versus fast, and decision should be made based on encounters in Turns 7,8, and 9. Vintage racers would prefer no wave Micah, Daric and Rodney had discussion about wave/no wave. Concluded that if there is a gap on the grid, then the Starter/Grid Marshall will think there is a wave.





#### d. Round 1 readiness

i. Key Volunteer Positions - Chris

\*Chris - No comment on this really - the same as before - still looking for positions to be filled like bike tech needs a full time person. Other positions are being handled, and our training program is being implemented. Rex said he is unsure if he will be able to bring people out on Sunday?

\*Monta - Will look into this and see what the situation is and get back to the board.

\*Keith - Lori is willing to come help in timing/scoring in April. Kevin and Rick are being contacted as well.

#### ii. Container cleaning/organizing

\*Keith - Will look at the container on Friday 3/23 when he is out at PIR and inventory/order supplies and anything that is needed, such as fresh fuel for leaf blowers etc. The tents need to be inspected, but will not have time this time

\*Chris - We need to come up with a final checklist and go over it Sunday, before the first round.

\*Keith - Will document what he does and inspect and then schedule a follow up.

\*Josh - Will be available for novice school anyway and is offering to inspect tents/flags etc.

\*Taneka - Asked if Keith could check fire extinguishers and inventory? We will need more fire extinguishers.

### iii. Grid painting

\*Chris - We have one month. We usually use Novices to help do this, and it needs to be done every year.. Need to ask EC for permission prior to painting, and if there be any

different requirements this year.

# iv. Insurance provider - Keith

\*Keith - Our policy for the track insurance went up a lot. There was no breakdown or explanation. Regular track insurance was \$11K approximately with umbrella previously. This year, it is quoted at \$19K plus \$5K for umbrella. Agent reached out to K&K (this was Nottingham insurance that increased). The quote from K&K is \$15K combined. \$1 million / \$5 million Aggregate. Previous policy was \$1M and \$3M, so a little more aggregate. Keith recommends that we switch to K&K. We did ask to get a quote for accident coverage. The premiums flipped the other direction. Nottingham was \$9K more and almost \$22K more for K&K. We have some numbers but are probably not ready to go forward with this right now. The coverages are minimal.. Keith will research this more but there is no way to pass on cost and we are not able to absorb this cost this year.

\*Chris - Asked where the car clubs get their insurance? K&K.

# e. Board member at-track responsibilities

\*Chris - We make a list of who does what at the track. Matt will be sending this out and tuning it up. This doesn't mean that Monta has to MC the awards ceremony just that he needs to find someone to do it.

\*Monta - Will continue with the MC duties.

\*Chris - We are looking for someone else to take over bike tech so I can focus on the tower and ASIT conversations and training programs / implementations. Tullio agreed to take over the bike tech program since he is now the secretary and Monta has taken on the member rep position for 2018.

#### 4. Committee/Team Reports

a. Novice Program - Alex

\*Alex - 8 Signups so far.

b. Novice Petitions - Alex

Tamer Kekhia is a former expert with OMRRA. He raced 2005--2010, and has good broad experience. We are proposing to reinstate his license and not to make him go through the novice program again.

- \*Chris Agrees with Alex's point of view on this and to do it in a way where he is given an opportunity to attend Thursday night just to see what has changed.
- \*Tullio Extend invitation to novice school to sit in class and ride with us if he wants to attend but will do a check ride on Friday with someone.
- \*Keith We have been through this several times in the past. This situation puts the Novice instructor at risk. AFM allows the rider to come to their school and this gives the Novice Instructor some protection.
- \*Chris Tamer's lap time from 7 years ago was 1:09 on a 600. This is extremely high

level of experience. Recommend coming to at least Thursday night and providing a checkride Friday.

\*Alex - Motion to approve Tamer Kekhia's expert license renewal. Vote - all in favor unanimous.

- \*Alex Novice that is ready to be cleared to be an expert but there were some asterisk on this situation reading from rulebook regarding petitions for expert. Petitions will only be considered during regularly scheduled board meetings. Did it over email because it was easier this way and not sure he will wait until a board meeting in the future.
- \*Alex Would like to see building ridership. The first thing would be doing everything we can with Mac Track to get riders from there. A substantial number of riders have come to OMRRA from there. The details are not fully worked out, but maybe monetary incentives. For instance, if you go to Mac Track, you get a free OMRRA gate pass, etc. \*Patty Has watched OMRRA for years and what makes OMRRA successful. Friends coming to race as a group. We need more incentives for people to bring their friends, and use our racers more effectively who know other potential racers. What do you give a racer that would actually get someone to come to novice school and fill it up and let our racers be our ambassadors?
- \*Keith Agreed that Mac Track has alignment with OMRRA. We need to do something with Mac Track that will evolve into something tangible.
- \*Adolfo Said that while just doing track days, if he had gotten an email invite from a race club, then he might have been more willing to come out and race. We need to work on breaking down barriers between track days and racers.
- \*Chris Reminded of the cliche: "Fish where the fish are/" -We need to package it together and figure out how to spend some money \$800 to \$1,000.
- \*Matt Proposes a bounty for bringing a new racer.
- \*Chris It feels like there is a bunch of stuff we are talking about which involves paying for stuff. We need to fully exhaust avenues that do not cost, first.
- \*Chris OPRT is promoting OMRRA on their website now, and we will advertise for their track days in our web site.
- \*Patty Would like to try to bounty for bringing new racers. Draft a novice, provide \$80 to the racer, which would be a credit for first race in April. We still have more than a month. Bring a friend program is good.
- \*Mark W. If we choose to do a bounty we should target June.
- \*Alex Taylor Made a motion to give an \$80 bounty for NRS referrals. The \$80 would be a credit in May, same as cash.
- \*Keith We have 8 signups so far who did not put someone's name down- consider -
- \*Tullio Asked if the person has to make it through NRS and actually start a Novice race to qualify
- \*Monta Likes the idea of the referral process, but with a waiting period, i.e. 90 days, then the bonus is paid.
- \*Alex Taylor Tctual number of people who have already signed up, that would take us

up on it would be very low and very low risk to the club. Don't preclude people who already signed up. Let's either try it or not try it.

\*Monta - 2nd the motion.

\*Chris - Reiterated that it is very important that we create and execute ideas that are free and right in front of us. If we are going to spend money to give kickbacks to racers, we need to be responsible about that. We need to have done all the simple easy free things as well. We don't have that list and we are not doing that right now.

\*Daric - This doesn't sit well with me, that the eight people already registered, that just happened to catch it. Once one person realizes, they will notify the others

\*Monta - This should be retroactive and we could contact the people, but we would be throwing \$640 out the window right now. I thought we amended it to not include the eight people prior to this, but Alex wants them included.

\*Keith - Concept isn't a bad idea, but would prefer to table this and wait until it is ready to be executed. There might be some other things we can do.

\*Matt - Would rather spend a bit more time hashing this out and would rather think it through.

\*Monta - Rescind the 2nd.

\*Alex - Skip the motion, but please review immediately to help promote NRS.

\*Patty - We are going to do a Facebook event. Create an Ecard to send to sponsors, and try to get that linked and lean on some of the shops who do business in the race world. We could do a trackside and remind our racers to find their friends and do a targeted email. A new racer is worth \$3,000 to the club so we need to do something. \*Tullio - Offering a dyno session - offering to bring new racers.

### c. Sponsorship – Patty

i. Sponsor deadline - March 27

Sponsor deadline amended to March 27th - only on April trophies. We have a team. Adolfo Valdovinos is now going to take this over. We are still waiting to hear back from several people. SEW underground, an excavation company. Adam Black is sponsoring ULW. Cycletune stepped up for Clubman Sponsorship.

#### d. Communication -Patty

The volunteer meeting turnout was terrific, and the meeting was exceeding successful. If volunteer meeting gets any bigger then we will have to find a different room. Posters are out, business cards are out. Stickers, and items for volunteers are in the works.

#### i. PIR Bricks

PIR is a city park. The city takes money from quite a bit of PIR, but they do not give much to back to PIR, and the track does not have a great budget. The Indy car races

require more preparation, and the is a budget shortfall until October. PIR is trying to brainstorm some ideas of how get some more money into the budget. OMRRA has been asked to come up with creative ideas. Patty's idea is to could sell bricks for \$100 and design creative awards plazas? Possibly one in the inside pits and one on outside pits. There is the potential to raise at least \$400K. PIR has a \$100K gap they need to close some time before September They have to fix the bleachers, and handle some other safety issues

.

- e. Office Indy
- \*Indy Office is moved.

# 5. Open items

- a. PIR Turf Status Keith
- b. ULW/Mini Bike Practice Matt
- c. ASIT shack is done? Paint? -Tullio
- d. WMRRA/OMRRA combined round prep -Keith/Chris/Matt

\*Chris - Thank you to Taneka for putting together a document for training the medics at AMR. He is very grateful for her contribution. Look at it as an example of how we should treat other aspects of this organization. That OMRRA continues to get better - instead of starting over every time new people coming in.

Tullio motion to adjourn - Mark W. 2nd - unanimous. 2137

Indy on minutes